

South Bay Cruising Club

Minutes of the Board Meeting

February 24, 2020

East Islip Public Library, East Islip, New York

Officers Present: Charlie Margeson: Commodore
Jeff Frederick: Vice Commodore
Stephanie Pizer: Rear Commodore

Rich Troy: Treasurer
Wendy Gesele: Recording Secretary

Officers Absent: All present

Governors Present: Roger Daisley Bob Van Tassel Bob Forman Bill Daniczky

Governors Absent: Rich LaBella Bob Sheppard DJ Greco

Committee Chairpersons Present:

Mara Liesegang - Fleet Captain
Duncan & Barbara Burns - Regatta Co-Captains
Joe Werkmeister - Co-Corresponding Secretaries
Michele Jaeger – Welcoming

Fred Liesegang - Historian
Glen Bernichon - Storekeeper
Bob Gutmann - GSBYRA
Jay Pizer - Yearbook

Committee Chairpersons Absent: Richard Simpson - Fleet Chaplain Pam McCarthy - Membership
Todd McCarthy - Program Scott Gesele - Hospitality *Seat Vacant* - Trophy
Seat Vacant - Chanteyman Heather Reed - Fleet Surgeon Rich Mourino – Webmaster
Fred Golder - Mailing
Peg Daisley – Co-corresponding Secretary Cathleen Messina - Community Relations

- 1. Commencement of the Meeting:** A quorum being present, Commodore Charlie Margeson commenced the meeting at 19:35.
- 2. Approval of the Minutes as presented by the Recording Secretary:** reading of Jan. dispensed.
Approved
- 3. Report of the Treasurer:** Rich Troy: *See pages 6-7 Appendix 3*

Treasurer's Report from Rich Troy, for January 2020

We had income and expense items from:

- Our Program Committee had excellent events for Marine Electrical topics, and the Change of Watch (Installation of New Officers)
- Our Storekeeper was given credit for merchandise given to 4 new full/regular members since the start of this membership year

We had expense items for:

- Cruising Awards for 2019
- Deposits for Hospitality to Bay Shore Yacht Club for the Spring Party, Shandon Court for the Holiday Party, and Long Island Yacht Club for The Blast
- Reimbursement for Web/Technology expense

Treasure's Report (cont.)

As usual, the income totals reported by Membership compared to the amounts reported here will differ because this report shows:

1. the 'net income' from membership payments, reduced by sales tax and Storekeeper items given to new Members, and
2. the totals show what was received and deposited by the end of the month being reported.

Note that membership payments deposited starting 10/1/2019 are budgeted to the 2020 membership year.

The attached pages show the SBCC reports for Revenue/Expense Statement and Balance Sheet.

At meeting:

- Treasurer's Report, Expense, & Budget statements explained
- Checks from Pam mentioned
- Commodore Margeson: kudos to Scott for work on securing party venues
- Early dues payment incentive seems to have worked.

4. Report of the Fleet Captain: Mara Liesegang:

- Only 3 RVs need to be covered
- 2 week cruise meeting was very well attended; destination determined: Narragansett Bay and Newport
 - Fire on the water demonstration on 7/18. This will not conflict with the 2 week cruise.
 - There will be another 2 week cruise meeting in 2-3 weeks
- Still looking for a cruise leader for both 2 and 1 week cruises
- The 1 week cruise would be starting August 3rd (after the Blast)

5. Report of the Regatta Captain: Duncan & Barbara Burns:

- Friday will be the SBCC Racing Awards dinner @7pm. Cost: \$15. All are invited.
- Gary and Ted are working on 2 new events. Pursuit Races to Great River to be held 8/8/20 & 8/15/20
- There will possibly be another event to Bellport and another Babylon vs Bay Shore side. More info to follow.
- Bay Shore Invitational Regatta: The Commodore's Cup will be comprised of a Pursuit race hosted by Bay Shore 6/16 and the Babylon Race (date TBD)
- Bob Van Tassel made a suggestion: start 1 week cruise at Great River as an RV on 8/2, have Champagne Breakfast Sunday then leave for 1 week cruise. End cruise at Great River as well.
 - Regatta & Fleet will look into it
 - Stephanie Pizer made point that Champ. Brunch at end of cruise not recommended because cruisers may be out of food and may want to go home.
- Handicap had meeting today and changed time limit from 3 hours to 2.5 hours on Tue night races
- Discussed "Crock" Award with Bob Van Tassel: for slowest time around LI race. Starts in Manhattan (went to Sheepshead Bay and ended in Manhasset).

6. Report of the Membership Committee: Pam McCarthy: via e-mail read by Wendy Gesele See page 8 Appendix 6

This is my report for the **Board Meeting on February 24th, 2020.**

- We have only **22** members unpaid which according to Jeff Frederick who did membership the last 2 years is amazing. The discount that was offered to members by paying early got funds in a lot quicker than usual. We are actually **87%** paid as of 2/18/20, this includes regular, senior, honorary, associate and junior members.

Membership Report (cont.)

- The money collected is \$16,145 for SBCC and \$308 for GSBYRA. With the members that resigned, I did speak with some of them directly and the others I did e-mail, most responded back. I told all of them that the door to the South Bay Cruising Club is always open should they decide to return. Some are selling their boats, some have lost their spouses, others have other interests.
- I hope to bring some new members into the club in the next 2 years. It's not an easy task with the changing environment with boating. If you have a friend, relative, neighbor please give out the SBCC name or invite them to one of the events.
- Thanks to Rich Mourino who keeps sending out these notices to pay!! And this amazing database of members he designed making it so easy to work with.
- At meeting: Discussed Appendix chart; some movement between categories.

7. **Report of the Fleet Chaplain:** Richard Simpson: absent; no report

8. **Report of the Program Committee:** Todd McCarthy:

- This Saturday, 2/29, there will be a "Sailing to Nova Scotia" presentation by Bob Forman
- On 3/14 Rich Tesuro will be conducting a USCGA Boating Course. If taken, you will earn the certificate that is required for all boaters by 2025.
- There is also a boating seminar at SUNY Stony Brook. Cost: \$295 Contact Todd for more info

9. **Report of the Hospitality Committee:** Scott Gesele: via e-mail read by Wendy Gesele

- All venues are finalized for 2020
- Spring Party - April 18 @ Bay Shore Yacht Club
 - Andy and Helaina Mirchel will be running it
- Commissioning Day - May 25 @ Bay Shore Yacht Club - Still need a volunteer to run
- The Blast - August 1 @ Long Island Yacht Club
 - LIYC committed to providing a tent. If they don't, we can back out. We will need to find another venue for 2021, as they intend to charge a 2K tent fee starting in 2021.
- Boat Yard Party - November 7 @ Long Island Yacht Sales (Cook's boatyard)
- Holiday Party - December 12 @ Shandon Court, East Islip
- First hospitality committee meeting is 3/9/20
- Looking for volunteers to run the remaining parties
- During the January meeting there was talk about changing venues/dates. If there is interest in going down this path, then let's bring it up in March. The 2020 dates were finalized because we are running out of time to secure locations. There are many variables that go into finalizing the venues. Any discussions to change venues/dates will need to be made during the prior year so that hospitality can secure the 2021 venues in January.

10. **Report of the Fleet Surgeon:** Heather Reed: Absent; no report

11. **Report of the Corresponding Secretary:** Joe Werkmeister:

- Working closely with Peg
- It is a short month so please hand in articles ASAP
- There will be a racing article for the *Masthead* to educate those who may not know about the program.

12. **Report of the Yearbook Committee:** Jay Pizer:

- The yearbook will be finished and printed by the Spring Party
- Deadline for submission is the end of March but we would prefer your submissions ASAP
- There will be an article on the BSIR in the upcoming yearbook.

13. Report of the Historian: Fred Liesegang:

- Been working on assembly of the yearbook
- May be able to scan old yearbooks in the library for free so they can be put up on the website

14. Report of the Storekeeper: Glen Bernichon:

- Copies of the ship store apparel that can be ordered on-line will be on web site
- Orders of 30+ items decrease the price by \$2/unit
- Any other ideas of items to sell please let Glen know
- If we have an order in to South Shore Outdoor by 3/18 it can be done by the Spring Party
- Duncan: in order to save money, racing awards will still include a certificate, but they will not be mounted on a plaque. Instead, they are giving glasses as well. Maybe also use the ship store in the future?
- Trying to use 1 logo so all orders with logo can count toward "30+" orders. In the past there were multiple logos with subtle difference that made them separate to the embroidery order.
 - See the "Full zipper sweatshirt" to see the logo now being used
 - Reduced logo colors to 2 colors to decrease cost
 - Hats are still a separate logo
 - Land's End also is an option on web site, but wants to update logo
- By placing orders on-line, it will decrease ordering unused excess
- Will send e-version to Richard Troy so it the order forms can be linked to PayPal and send to club via e-mail so they are aware of the conversion. They will also be able to order and receive by the Spring Party.

15. Report of the Trophy Committee: *Seat Vacant*: no report. Request by Commodore Margeson: if you know anyone who may be willing to fill the seat, please let him know as he hopes to fill the position in the next few weeks.

16. Report of the GSBYRA Representative: Bob Gutmann: Introduced himself

- Explained benefits of being a member of GSBYRA: educational program opportunities, ability to race in all invitationals with fun after-parties (one in May in Moriches, one in winter in Sayville)
- Promotes both youth and adult sailing.
- Considering offering a class on basic sailing.

17. Report of the Mailing Committee: Fred Golder: Absent; no report

18. Report of the Welcoming Committee: Michele Jaeger:

- Mary Jean Sidebottom received her letter & package; Michele will call & remind her about the Spring Party
- I need more supplies in order to welcome future additions to our membership

19. Report of the Chanteyman: *Seat Vacant*: no report

20. Report of the Webmaster: Rich Mourino: no report

21. Report of Community Relations: Cathleen Messina: Absent; no report

22. Governor's Reports:

Roger Daisley: Reminded everyone to promote the club while prepping your boat in various boatyards

Bob Van Tassel: There was a Southern RV; 14 people got together in Marathon, FL

Rich LaBella: Absent; no report

Bob Sheppard: Absent; no report

Bob Forman: No report

DJ Greco: Absent; no report

Bill Daniczkyk: Expressed his pleasure of being on the Board

- 23. Report of the Rear Commodore:** Stephanie Pizer: No report
- 24. Report of Vice Commodore:** Jeff Frederick: No report
- 25. Report of the Commodore:** Charlie Margeson:
- Please contemplate the possibility of offering sponsorships in the *Masthead*. Would like to discuss the concept during the March meeting when more Board members will be present.
 - Please work within your budgets.
- 26. Other Business/ New Business:**
Old Business: n/a
New Business: n/a
- 27. Adjournment:** There being no further business before the Board, Commodore Charlie Margeson adjourned the meeting at 20:33

Appendices

3. Treasurer's Report

SBCC Revenue/Expense/Budget Statement	as of 1/31/2019					Comments or Latest Changes
	This Period	Start to Date	Budget	Variance	% Variance	
Revenues: (negative variance shows Revenue not yet received)						A negative Revenue Variance shows Revenue that is still expected to be received
Membership Dues for 2020, net after sales tax	5,932.15	13,700.90	17,337.49	(3,636.59)		started 10/1/2019; reduced by sales tax
Storekeeper Revenue	152.00	152.00	600.00	(448.00)		credit for 4 new full/regular members
Interest income	42.90	42.90	232.50	(189.60)		
Total Revenues:	6,127.05	13,895.80	18,169.99	(4,274.19)	-23.5%	Positive Amount= actual revenue is > budget plan
Expenses: (negative variance shows budget funds not yet spent)						A negative Expense Variance shows funds were still available to be spent
Commodore Discretion			500.00	(500.00)		
Fleet: Cruising Awards & Trophies for 2019 events	252.18	252.18	1,200.00	(947.82)		
Fleet: Cruising Awards & Trophies for 2020 events			800.00	(800.00)		
Fleet: Cruising misc			300.00	(300.00)		
Fleet: Yachting Club of America, Club Membership			500.00	(500.00)		
Hospitality	706.06	706.06	1,000.00	(293.94)		
Insurance			3,620.00	(3,620.00)		
Postage			500.00	(500.00)		
Printing, Supplies			200.00	(200.00)		
Program	2.98	2.98	250.00	(247.02)		
Program: Change of Watch	(201.09)	(201.09)	400.00	(601.09)		
Regatta: Racing Awards & Trophies for 2019 events			800.00	(800.00)		
Regatta: Racing Awards & Trophies for 2020 events			800.00	(800.00)		
Regatta: Racing misc			500.00	(500.00)		
Regatta: Racing website SBCCRACING			225.00	(225.00)		
Regatta: GSBYRA Dues for SBCC			200.00	(200.00)		
Regatta: US Sailing, Club Membership			225.00	(225.00)		
Regatta: US Sailing, PHRF			195.00	(195.00)		
Storekeeper Expenses			750.00	(750.00)		
Treasurer: Bank Charges & Expenses		11.08	30.00	(18.92)		
Web Page, Technology	141.20	141.20	555.00	(413.80)		
Yearbook			3,712.49	(3,712.49)		
Total Expenses:	901.33	912.41	17,262.49	(16,350.08)	-94.7%	
Total of Revenue minus Expenses:		12,983.39	907.51	12,075.88		Positive values here show budgets not yet spent
Other Items, not included in budget: (Most are "pass through" items, accumulated when received, paid annually)						
Regatta: GSBYRA donations (optional \$7 pp)	112.00	287.00				accumulated from member payments of \$7 ea.
Sales Tax set aside from Membership Dues	596.29	1,330.56				accumulated as member payments are received at 8.625% for NY State sales tax

3. Treasurer's Report (cont.)

SBCC Balance Sheet	as of 1/31/2019	
Current Liquid Assets		Amounts
BFCU Checking Account		451.92
BFCU Money Market		35,972.75
BFCU Savings Account		12.62
PayPal Account		174.14
Other Asset(s)		-
Total Current Liquid Assets		36,611.43
Current Liabilities		
Sales Tax Payable		1,330.56
GSBYRA Payable/Donations		287.00
Other Accrued Expenses		-
Total Current Liabilities		1,617.56
Total Liquid Assets Reduced by Total Liabilities		34,993.87
Non-Liquid Assets (not assigned a cash value)	includes the trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory	

6. Membership Report

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2020	97	38	19	15	0	169	147	22	2	7	1	0	16145	308
2019	112	29	18	16	0	175	175	0	8	11	5	10	18520.3	441
2018	121	29	20	20	0	190	190	0	10	9	5	7	20535	448
2017	128	30	22	20	0	200	200	0	12	13	2	4	21277.5	455.5
2016	135	28	22	19	1	205	205	0	11	8	1	5	21893	514
2015	139	29	20	17	1	206	206	0	13	15	7	2	22649	518
2014	136	33	21	19	1	210	210	0	14	10	6	4	22571.5	427
2013	142	35	21	18	0	216	216	0	13	3	2	2	23789.5	434
2012	136	33	22	17	0	208	208	0	12	11	4	2	22226	569
2011	140	32	23	13	0	208	208	0	7	9	7	4	22215	

NEW MEMBERS:

Mary Jean Sidebottom, joined 1/29/20 Regular Member
 Guy and Terri Folcarelli, joined 11/26/19, Regular Member

RESIGNED MEMBERS: with date resigned

Donna Saccio 2/14/20
 Jennifer & Michael Einsetler 1/30/20
 Carl & Victoria Struck 1/29/20
 Anita Cafferty 1/21/20
 Bryan McLoughlin 1/10/20
 Gregg and Mary Schneller 12/4/19
 Tom Potter 11/11/19