

South Bay Cruising Club

Minutes of the Board Meeting

November 30, 2020

Virtual Zoom, COVID-19 social distancing, New York

Officers Present: Charlie Margeson: Commodore
 Jeff Frederick: Vice Commodore
 Stephanie Pizer: Rear Commodore
 Rich Troy: Treasurer
 Wendy Gesele: Recording Secretary

Officers Absent: All Present

Governors Present: Roger Daisley Rich LaBella Bob Van Tassel Bill Daniczky

Governors Absent: Bob Forman Bob Sheppard DJ Greco

Committee Chairpersons Present:

Mara Liesegang - Fleet Captain	Joe Werkmeister - Co-Corresponding Secretary
Duncan & Barbara Burns - Regatta Co-Captains	Jay Pizer - Yearbook
Pam McCarthy - Membership	Fred Liesegang - Historian
Richard Simpson - Fleet Chaplain	Glen Bernichon - Storekeeper
Todd McCarthy - Program	Rob Gutmann - GSBYRA
Scott Gesele - Hospitality	Rich Mourino - Webmaster
Heather Reed - Fleet Surgeon	

Committee Chairpersons Absent: *Seat Vacant*-Legal Chair Cathleen Messina-Community Relations
 Peg Daisley-Co-Corresponding Secretary Fred Golder-Mailing Michele Jaeger-Welcoming

1. **Commencement of the Meeting:** A quorum being present, Commodore Charlie Margeson commenced the meeting at 19:34.
2. **Approval of the Minutes as presented by the Recording Secretary:**
 - Motion to dispense reading of October minutes made, seconded and approved.
 - Motion to adopt October minutes made, seconded and approved.
3. **Report of the Treasurer:** Rich Troy: *See page 6 Appendix 3*

Treasurer's Report from Rich Troy, for October 2020

Repeated from last month's report: A Summary of our Income = Success!
 We are ahead of our budget plan for all potential income sources: Dues, Storekeeper and Bank Interest.
 It was a fairly active month for us with PayPal:

Income Type	Count of Type	Sum of GSBYRA	PayPal paid	New Members
Hospitality	22		\$867.24	
Membership	21	13	\$2,646.34	1
Ships Store	4		\$161.04	
Total	47		\$3,674.62	

Treasurer's Report (cont.)

As usual, the income totals reported by Membership compared to the amounts reported here will differ because this report shows:

1. the 'net income' from membership payments, reduced by sales tax and Storekeeper items given to new Members, and
2. the totals show what was received and deposited by the end of the month being reported.

Note that membership payments deposited starting 10/1/2019 are budgeted to the 2020 membership year, and membership payments deposited starting 10/1/2020 are budgeted to the 2021 membership year.

The attached pages show the SBCC reports for Revenue/Expense Statement and Balance Sheet.

- Many bills paid in November that is not shown in October report.
- Commodore Margeson spoke to insurance broker
 - Making adjustment to 1st year premium & 1st year in general
 - 15-20% increase; 1 policy went up 5% DNO insurance
 - Need to budget for premiums for 2021

4. Report of the Fleet Captain: Mara Liesegang:

- Season done.
- Swag orders completed; most came in already.
- Daytz and Kondor Awards will go in for updating soon.
- Working on schedules for next year.
 - Keeping 2 week cruise plan from 2020 to Narragansett Bay; date TBD
- Need to coordinate with Race Committee for joint ventures.
- Keep eyes/ears open for Atlantique race and RV

5. Report of the Regatta Co-Captains: Duncan & Barbara Burns:

- Would like to coordinate with Fleet
- Likely NOT going to do Spring Race to Atlantique because of COVID
- Fall: still want to do even if race to Atlantique then go somewhere else
- Handicaps: Ted Drossos working on: section for Dacron sails, bow thrusters, and Headsail furler protectors
 - Must fill out paperwork; only 5 questions and measurement of biggest headsail. Please fill out in a timely manner; will put an article in *Masthead*.
 - Thanks to Ted Drossos for all of his hard work
 - Tuesday night was the most successful series on Long Island during COVID!!
 - Kudos to Ted and Gary for running those races.
- Charlie: Ted did an excellent job on handicaps; base adjusted & Tuesday further adjusted handicap
 - Please fill out the handicap paperwork even if you don't intend on racing so it will be calculated in case you decide to participate in a Corinthian or Discoverer's Race
 - Will send copy of handicap form to Rich Mourino for web site after the committee approves.
- Jay Pizer added Steve at Sailors Haven is enthusiastic to work with us; may be good if Atlantique falls through. Could also do Davis Park or Watch Hill but hard on Columbus Day weekend.

6. Report of the Membership Committee: Pam McCarthy: See page 7 Appendix 6

- I hope everyone had a wonderful Thanksgiving!
- I have enclosed 4 membership files for you to look over. At the present time we have 78 paid members out of 91 Regular, 41 Senior, 18 Honorary, 14 Associate and 1 Junior Member. Our total membership is 165.
- A dues notice has been sent out to unpaid members just yesterday 11/27/20 to remind everyone of the discount offered by Dec. 31, 2020. Another notice will be sent out again in the middle of December.
- So at the present time we have 47% of our dues collected which is \$73,330.00.
- We have added 2 new members whose dues will apply to the 2021 year. We have had 2 members just recently pass away. I also had 2 members Resign in good standing.
- After speaking with club members, Nancy Sherman, Della's sister, and Jeff Mattera, a very close friend it was decided to have Della resign. It was with great sadness that I had to do this, however, Della will always be a "lifetime member" of the club and has given so much to SBCC. I am so happy to have gotten to sail with her, go cruising with her and attend her safety classes. I have many great memories and I know many members do as well.
- Meanwhile I have been trying to recruit new members to join the club. If you know of anyone, please send them my way.

Membership Committee Report (cont.)

Re: Della

- Honorary membership for past commodores only; Rich LaBella sent email explaining bylaws (tradition & intent)
- Rich LaBella suggested Board waives Della's dues every year for as long as she lives
- Bob Van Tassel: she would have been Commodore
- Rich LaBella discussed precedence where past member couldn't become honorary
- Todd McCarthy suggested we dedicate an RV or something in her name
- Past Commodore Daisley honored Della with a trophy a couple of years ago
- Ask Nancy if she is ok with the dues waver
- **Presented for vote: waive dues for life. Unanimously passed**
- Wendy Gesele suggested hospitality holiday cookie party be called Della's Cookie Party
- A *Masthead* article will be written about Della for the Jan/Feb issue
- Roger Daisley: Nancy is in the process of moving to New Zealand permanently
 - Stephanie Pizer: spoke with Nancy who said she didn't want to receive a yearbook but the club wants to give her one.

7. Report of the Fleet Chaplain: Richard Simpson: absent; no report

- Will continue over the yard arm cocktail hour so keep eyes on email for the times/dates

8. Report of the Program Committee: Todd McCarthy:

- Dennis Krug and John Chadwick "Chad" are considering offering an online Zoom type seminar. Dennis is asking if you have ideas for Topic suggestions in Marine Electrical or Electronics, please email your suggestions. We figure an hour long seminar.
- Dennis can use Charlie's &/or Rich's Zoom account
- Looking at a Jan/Feb time frame
- Suggestions: Charging systems; NMEA 2000 networking system
- Idea to upload electrical seminar to website if someone can contact presenter (wife ill; hasn't responded. Please send positive thoughts)

9. Report of the Hospitality Committee: Scott Gesele:

- The Boatyard party was a huge success. A big thank you to Peg, Joe and Susan for organizing the party, Rick Simpson for the delicious BBQ, our Salty Dogs for the entertainment, Michele and Sandy for the drinks, Rich with the coffee and the rest of the hospitality committee for making this our best event of the year.
- We hit our 50 person cap a few days before the party, so hopefully all who wanted to attend were able to. The weather was perfect, it felt more like a late summer day instead of early November.
- Due to the rise in COVID-19, the Holiday party is cancelled. We're fortunate that Shandon Court was willing to consider this a reschedule for 2021, instead of a cancellation, so we didn't lose our deposit.
- I'm working on the 2021 events and hope to have an update at the January board meeting.
- Blast will not be at Sailors Haven as the numbers are not working at all.
- Commodore Margeson: Thanks for a job well done during a challenging time
 - Scott: the committee gets the thanks for doing all of the work

10. Report of the Fleet Surgeon: Heather Reed: No report

11. Report of the Corresponding Secretary: Joe Werkmeister:

Please send any submissions you may have for the Masthead by Tuesday. I plan to send it out for proofreading Tuesday evening and publishing by Thursday.

12. Report of the Yearbook Committee: Jay Pizer:

- Still looking for stories for yearbook
- Rich LaBella suggested to reintroduce year joined for Honorary Members (Commodore mentioned would be for 19 members)
- Todd McCarthy suggested to add year of boat to yearbook. Jay commented that we would need to collect that data.
- Commodore, Regatta and Fleet letters are needed by the end of January

13. Report of the Historian: Fred Liesegang: no report

14. Report of the StoreKeeper: Glen Bernichon:

- We currently have 2 main logos for embroidery work; would like to get it down to 1 because we don't usually have enough items for an order of each (need 6/order).
- South Shore Outdoor is working with us to try to make a new logo or we can pick one.
- If we do a new one, it will be a \$90 set up charge
- If we do names of boats on shirt with logo it will be put on the right side of the logo (not under) for a cost of \$7/shirt; will ask how much to put under the logo instead.
- Need to make orders this week if you plan to receive for holidays
- Will send email for last call for holiday orders

15. Report of the Legal Chair: Seat Vacant: no report

16. Report of the GSBYRA Representative: Rob Gutmann:

- Please note that the GSBYRA has held its end-of-year Board Meeting on November 12, 2020.
- The single focus of the meeting was the board's election.
 - Al Guardino (Bellport Bay Yacht Club) moved up to President replacing Dave Hale (Westhampton Yacht Squadron) who became immediate Past President.
 - Rob Gutmann (SBCC and Bayshore Yacht Club) moved up from Second Vice President to First Vice President.
 - Jimi Grover (Point of Woods) became Second Vice President after serving as Regatta Chair.
 - Brian Elliott (Sayville) became Regatta Chair.
 - Melanie Oswald (Moriches YC) is continuing as Treasurer
 - Marianne Williams Bellport Bay Yacht Club) will replace Dina Hildebrand (Babylon Yacht Club) as Secretary
- All terms will continue through November 2022.
- Next GSBYRA Board meeting Thursday December 10, 2020.

17. Report of the Mailing Committee: Fred Golder: absent; no report

18. Report of the Welcoming Committee: Michele Jaeger: The 2 newest full memberships,

- Lisa & Tom Miano and Krista & Andrew Hemingway have been sent their Welcoming packages.

19. Report of the Webmaster: Rich Mourino:

- The E-Store (online Paypal purchase system) has been updated to latest version. (no cost to club)
- In December the Newsletter (Email system) software will be updated to latest version. (no cost to club)
- 2021 budget software is a 3 year license
- Question regarding Coupons:

A few years ago the Board approved hospitality in giving out coupons as prizes from the Ship Store. I was asked if the Board will approve using the coupons for Membership dues and or Parties or just allow coupons for Shipstore only. The system only allows the coupons to be used for Ship Store only.

 - Discussion ensued; discussions in the past were held and prizes were kept for Ship Store only because it would cause budgetary issues otherwise.
 - Rich LaBella made the point that making product of Ships Store is more beneficial to club
 - Mara Liesegang made the point that the hospitality committee should be the ones to consider what the prize should be
 - Decision: coupons for Ship Store OR ticket for party.

20. Report of Community Relations: Cathleen Messina: absent; no report

21. Governor's Reports:

Roger Daisley: no report. Kudos to Charlie and the whole Board for hard work during a crazy time.

Bob Van Tassel: I would like to propose Della for an honorary membership in recognition of all her contributions to the SBCC over many years. She has served on the Board in many capacities and would have served as our Commodore if her health did not prevent her from doing so.

Rich LaBella: no report

Bob Sheppard: absent; no report

Bob Forman: absent; no report

DJ Greco: absent; no report (via email)

Bill Daniczuk: no report

- 22. Report of the Rear Commodore:** Stephanie Pizer: no report
- 23. Report of Vice Commodore:** Jeff Frederick: no report
- 24. Report of the Commodore:** Charlie Margeson:
- Glad to close out the year; we accomplished a lot
 - Plans are in place for 2021 and can be adjusted as we go forward.
 - Thank you for all of your hard work.
- 25. Other Business/ New Business:**
Old Business: N/A
New Business: N/A
- 26. Adjournment:** There being no further business before the Board, Commodore Charlie Margeson adjourned the meeting at 20:54.

Appendices

3. Treasurer's Report

SBCC Revenue/Expense/Budget Statement		as of 10/31/2020				
	This Period	Start to Date	Budget	Variance	% Variance	Comments or Latest Changes
Revenues: (negative variance shows Revenue not yet received)						A negative Revenue Variance shows Revenue that is still expected to be received
Membership Dues for 2021, net after sales tax	3,471.11	3,471.11	next year	-		started 10/1/2020; reduced by sales tax; not part of 2020 budget
Membership Dues for 2020, net after sales tax	-	17,612.69	17,337.49	275.20		started 10/1/2019; reduced by sales tax
Storekeeper Revenue	199.04	1,152.11	600.00	552.11		sales + credits for new full/regular members
Interest income	13.50	256.72	232.50	24.22		
Total Revenues:	212.54	19,021.52	18,169.99	851.53	4.7%	Positive Variance Amount means actual revenue is > budget plan
Expenses: (negative variance shows budget funds not yet spent)						A negative Expense Variance shows funds were still available to be spent
Commodore Discretion			500.00	(500.00)		
Fleet: Cruising Awards & Trophies for 2019 events		1,227.90	1,200.00	27.90		
Fleet: Cruising Awards & Trophies for 2020 events			800.00	(800.00)		
Fleet: Cruising misc			300.00	(300.00)		
Fleet: Yachting Club of America, Club Membership			500.00	(500.00)		
Hospitality	(797.03)	(31.00)	1,000.00	(1,031.00)		
Insurance			3,620.00	(3,620.00)		
Postage	7.75	1,107.86	500.00	607.86		includes P.O. Box renewal of \$150 and Yearbook postage of \$624.57
Printing, Supplies			200.00	(200.00)		
Program		2.98	250.00	(247.02)		
Program: Change of Watch		(201.09)	400.00	(601.09)		credit is result of carry-over from last year
Regatta: GSBYRA Club Membership		200.00	200.00	-		
Regatta: Racing Awards & Trophies for 2019 events		695.20	800.00	(104.80)		
Regatta: Racing Awards & Trophies for 2020 events		271.13	800.00	(528.87)		
Regatta: Racing misc			500.00	(500.00)		
Regatta: Racing website SBCCRACING		216.00	225.00	(9.00)		
Regatta: US Sailing, Club Membership			225.00	(225.00)		
Regatta: US Sailing, PHRF			195.00	(195.00)		
Storekeeper Expenses		1,033.04	750.00	283.04		
Treasurer: Bank Charges & Expenses		11.07	30.00	(18.93)		
Web Page, Technology		372.56	555.00	(182.44)		
Yearbook		3,136.08	3,712.49	(576.41)		amounts not spent here helped pay for additional postage expenses of physical mailings
Total Expenses:	(789.28)	8,041.73	17,262.49	(9,220.76)	-53.4%	
Total of Revenue minus Expenses:		10,979.79	907.51	10,072.28		Positive values here show budgets not yet spent
Other Items, not included in budget: (Most are "pass through" items, accumulated when received, paid annually)						
Regatta: GSBYRA donations (optional \$7 pp)	119.00	119.00				accumulated from member payments of \$7 ea.; paid to GSBYRA in this period
Sales Tax set aside from Membership Dues	202.00	202.00				accumulated as member payments are received at 8.625% for NY State sales tax

SBCC Balance Sheet		as of 10/31/2020	
Current Liquid Assets		Amounts	
BFCU Checking Account		79.85	
BFCU Money Market		36,259.28	
BFCU Savings Account		481.11	
PayPal Account		0.14	
Other Asset(s)		-	
Total Current Liquid Assets		36,820.38	
Current Liabilities			
GSBYRA Payable/Donations		119.00	
Sales Tax Payable		202.00	
Other Accrued Expenses		-	
Total Current Liabilities		321.00	
Total Liquid Assets Reduced by Total Liabilities		36,499.38	
Non-Liquid Assets (not assigned a cash value)	includes the trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory		

6. Membership's Report

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2021	91	41	18	14	1	165	78	87	2	2	2	0	7330.00	189.00
2020	94	39	19	14	1	167	167	0	7	11	4	2	19065.00	364.00
2019	112	29	18	16	0	175	175	0	8	11	5	10	18520.30	441.00
2018	121	29	20	20	0	190	190	0	10	9	5	7	20535.00	448.00
2017	128	30	22	20	0	200	200	0	12	13	2	4	21277.50	455.50
2016	135	28	22	19	1	205	205	0	11	8	1	5	21893.00	514.00
2015	139	29	20	17	1	206	206	0	13	15	7	2	22649.00	518.00

New Member Name	Membership_Type	Date_Joined	Deceased	Last_name	Deceased_Date
Andrew & Krista Hemingway	REGULAR	2020-11-12	Joan	Petroske	2020-11-23
Thomas Miano	REGULAR	2020-10-26	Alec	Yaxis	2020-11-11

Resigned Member Name	Date_Resigned	Year Joined
Della Bucher	2020-11-10	1998
Jessica Rooney	2020-10-22	2014