

South Bay Cruising Club

Minutes of the Board Meeting

October 25, 2021

Virtual Zoom, COVID-19 social distancing, New York

Officers Present: Charlie Margeson: Commodore
Jeff Frederick: Vice Commodore
Stephanie Pizer: Rear Commodore

Rich Troy: Treasurer
Wendy Gesele: Recording Secretary

Officers Absent: N/A

Governors Present: Roger Daisley Bob Van Tassel Rich LaBella Bob Forman DJ Greco

Governors Absent: Bob Sheppard Bill Daniczuk

Committee Chairpersons Present:

Mara Liesegang - Fleet Captain
Duncan & Barbara Burns - Regatta Co-Captains
Pam McCarthy - Membership
Todd McCarthy - Program
Scott Gesele - Hospitality
Jay Pizer - Yearbook

Fred Liesegang - Historian
Glen Bernichon - Storekeeper
Rob Gutmann - GSBYRA
Michele Jaeger - Welcoming
Rich Mourino - Webmaster

Committee Chairpersons Absent: Richard Simpson - Fleet Chaplain Heather Reed - Fleet Surgeon
Joe Werkmeister - Corresponding Secretary *Seat Vacant* - Legal Chair
Fred Golder - Mailing Cathleen Messina - Community Relations

- 1. Commencement of the Meeting:** A quorum being present, Commodore Charlie Margeson commenced the meeting at 1936.
- 2. Approval of the Minutes as presented by the Recording Secretary:**
 - Motion to dispense reading of September minutes made, seconded and approved.
 - Motion to adopt September minutes made, seconded and approved.

Commodore Margeson: Looking at having a live meeting in November. Looking for a larger room at the library so we can socially distance if desire.

3. Report of the Treasurer: Rich Troy: *See page 5 Appendix 3*

Treasurer's Report from Rich Troy, for September 2021

The major expenses in this reporting period included:

- Storekeeper purchases

As usual, the income totals reported by Membership compared to the amounts reported here will differ because this report shows:

1. the 'net income' from membership payments, reduced by sales tax and Storekeeper items given to new Members, and
2. the totals show what was received and deposited by the end of the month being reported.

Note that membership payments deposited starting 10/1/2020 are budgeted to the 2021 membership year, and membership payments deposited starting 10/1/2021 are budgeted to the 2022 membership year.

The attached pages show the SBCC reports for Revenue/Expense Statement and Balance Sheet.

Income approximately 5% over expected.

4. Report of the Fleet Captain: Mara Liesegang:

- Officially finished RVs for year
 - Last one was “winded out”
 - Jeff took ferry to meet if anyone did show. No one did.
- Impromptu RV at Davis Park last weekend. 4 boats participated.
 - Will keep Newsletter going so can announce if any more unofficial RVs occur
- A lot of activity with new members
- More of a turn-out this year than last because of COVID during 2020 season
- Cruise award luncheon discussed
 - Will decide during Spring to see what happens
 - Will compile who is receiving; may combine awards with Blast if can get it done in time. Otherwise, may be Spring Party or Commissioning Day or combine with Racing (used to be according to Bob VanTassel) and end of Feb/beginning of March (according to Bob Forman) to get everyone excited about new season.

5. Report of the Regatta Co-Captains: Duncan & Barbara Burns:

- Finished season with race to Atlantique
- Finished Tuesday night races last week
- Most awards already distributed and anticipate handing out Commodore’s Cup and Tuesday night race awards at Boatyard Party
- Only handing out glasses for 1st, 2nd, and 3rd place
- All winners will be in yearbook and are posted on web site

6. Report of the Membership Committee: Pam McCarthy: See page 6 Appendix 6

At the present time, the dues letter is being printed and mailed for the 2022 year. We still have the same 2 members who are NGS. However, we added 9 new members to our club in 2021. We also had 9 members resign. At the present time we have 3 pending members that we would like to vote into our club with the Board's approval. I have sent out all applications, sponsor letters and all these potential members are paid in full.

- Mike Funicello & Kristine Schaefer: already so involved; motion to approve, **unanimously approved to join**
- Bill Hido: motion to approve, **unanimously approved to join**
- Associate application for Mike & Wendy Bernardis: motion to approve, **unanimously approved to join**

Watch Hill changed owners. Todd and Pam McCarthy know new owners from where they dock the boat.

7. Report of the Fleet Chaplain: Richard Simpson: absent; no report

8. Report of the Program Committee: Todd McCarthy: no report

- Trying to plan the Installation Luncheon
 - The View (2/29/22) @ \$46pp without tip or Snapper Inn (2/22/22) @ \$60pp with tip
 - \$10pp difference between the 2 venues
- Was \$40 2 years ago. Get used to sticker shock! Charlie will call and try to decrease cost a bit...at least have communication
- Unqua suggested; will investigate.

9. Report of the Hospitality Committee: Scott Gesele:

The Boat Yard Party is on for November 6 @ noon!! The format will be similar to last year’s party with food servers and an Oktoberfest theme. Our chili and dessert contests are back, along with Salty Sam and the 50/50.

- Joe and Susan are doing a GREAT job with the planning, and the volunteer slots are filling up:
- Joyce Gotard will run Salty Sam, with an additional 5 volunteers to man the table
- New member Christine Smith has volunteered for the 50/50

The final party is:

Holiday Party- December 11- Shandon, Court, East Islip

Party Planners: Stephanie & Jay Pizer

Our traditional hospitality cookie party the Thursday before is indoors and we’re usually in close quarters. Because of this, we felt it prudent to cancel it this year, with the hopes we’ll be back in 2022.

Hospitality report (cont.)

From Joe Werkmeister, Boatyard co-host

- volunteer spots are filling well. (We currently have 8 volunteers to bring prepared dishes, 3 chili contest entrants, and 7 dessert contest entrants.) I'd like to have a minimum of 5 chili entrants!
- 4 new members have signed up for various tasks.
- Arrangements have been made for the tables and chairs and porta potty.
- The Salty Sam currently has 6 volunteers including Joyce Gotard who will run the event on party day. An email will go out to the members within a day or so to give instructions for entry. Joyce would like a few more volunteers.
- Our new member Christine Smith has volunteered to run the 50/50.
- I have taken a complete inventory of the contents of the storage trailer and have begun developing a shopping list.
- Sign-ups are coming in very slowly. We currently have only 25 attendees signed up, including 5 no charge band members. I sent a reminder email today and will send additional reminders as the RSVP deadline approaches.
- I will be out of town until Tuesday 11/2 but will be available and remain in contact with Susan and whoever else is necessary.

Was suggested to make RSVP link on invitation larger and clearly marked; will send out again.

10. Report of the Fleet Surgeon: Heather Reed: absent; no report

11. Report of the Corresponding Secretary: Joe Werkmeister:

I am well into preparing the November edition and am basically awaiting any additional input. Most importantly is the Discoverer's Race write-up. If I get everyone's submissions early, I will publish earlier than usual. Since the Boat Yard party is on the 6th, I will hold that for the December *Masthead*.

12. Report of the Yearbook Committee: Jay Pizer: Call out for stories for next year's yearbook

13. Report of the Historian: Fred Liesegang: no report

14. Report of the StoreKeeper: Glen Bernichon:

- Store will be open at Boatyard Party
- Can order ahead of time online
- Will put order in right after party

15. Report of the Legal Chair: *Seat Vacant*: no report

16. Report of the GSBYRA Representative: Rob Gutmann:

- Nov. 13 awards dinner at Sayville Yacht Club at 7pm. \$50pp
- There will be food, presentation of trophies and Youth Regatta Trophies
- Invite will be forwarded as soon as I receive.

17. Report of the Mailing Committee: Fred Golder: absent; no report

18. Report of the Welcoming Committee: Michele Jaeger:

- I will be needing more supplies from our store keeper going forward, otherwise no report.
- Need more name tags from Rich Mourino, lanyards from Hospitality, and Hido's wife's name

19. Report of the Webmaster: Rich Mourino:

- Email Newsletter software upgraded to current version.
- Major enhancement was internal security.
- No impact seen.
- Modified front of web site so categories clarified including an RSVP link
- Discussed those still not opening emails; still at least 60-70% opening, 30% not opening

20. Report of Community Relations: Cathleen Messina: absent; no report

21. Governor's Reports:

Roger Daisley:

- The View was a great place for the awards ceremony
- Meeting with potential new members is a great idea
- Highly recommend going to GSYBRA party to see Sayville Yacht Club's operation

Bob Van Tassel: We have had a great relationship with Sayville Yacht Club in the past; heard may have a poor one now. We may want to reach out and reestablish the relationship. Had great parties, races, etc. with them in the past.

Rich LaBella: no report

Bob Sheppard: absent; no report

Bob Forman: no report; boat has sold

DJ Greco: no report

Bill Daniczuk: absent; no report

22. Report of the Rear Commodore: Stephanie Pizer: no report; any pictures taken at RVs and parties, please send for yearbook

23. Report of Vice Commodore: Jeff Frederick: no report

24. Report of the Commodore: Charlie Margeson:

- Still working to fill some committee chairs; Jeff Frederick & Charlie Margeson are making calls
- Pam McCarthy and Charlie Margeson have been talking about putting new members into hospitality committee by default; would help break the ice
 - Michele Jaeger suggested put the notification in the welcoming letter.
 - Mara Leisegang commented other clubs she has been involved in require you to join at least 1 committee.
 - Bob Forman suggests club to allow them to "play to their passion". I.e. if the person is interested in racing, get involved in that committee, don't force them to be part of hospitality.
 - Jeff Frederick suggested auto-enroll in hospitality and can opt out by joining another (or more than one) committee.

OUTCOME OF DISCUSSION:

New members application will have a "what committee" do you want to be involved in question. Will also be in welcoming letter identifying what committee the new member checked off on application.

25. Other Business/ New Business:

Old Business: N/A

New Business: N/A

26. Adjournment: There being no further business before the Board, Commodore Charlie Margeson adjourned the meeting at 2120.

Appendices

3. Treasurer's Report

SBCC Revenue/Expense/Budget Statement		as of 9/30/2021 for September 2021				
	This Period	Start to Date	Budget	Variance	% Variance	Comments or Latest Changes
Revenues: (negative variance shows Revenue not yet received)						A negative Revenue Variance shows Revenue that is still expected to be received
Membership Dues for 2021, net after sales tax		16,704.04	15,891.11	812.93		started 10/1/2020; reduced by sales tax
Storekeeper Revenue		1,344.62	1,532.00	(187.38)		includes sales + credits for new full/regular members; budget increased \$300 starting June
Interest income	12.13	117.17	148.00	(30.83)		
Total Revenues:	12.13	18,165.83	17,571.11	594.72	3.4%	Positive Variance Amount means actual revenue is > budget plan
Expenses: (negative variance shows budget funds not yet spent)						A negative Expense Variance shows funds were still available to be spent
(Funds being used from Savings for this year's budget)						Funds from Savings added to 2021 Budget
Commodore Discretion		26.00	500.00	(474.00)		
Fleet: Cruising Awards & Trophies for 2020 events		804.58	800.00	4.58		
Fleet: Cruising Awards & Trophies for 2021 events			800.00	(800.00)		
Fleet: Cruising misc		117.20	300.00	(182.80)		
Fleet: Yachting Club of America, Club Membership			500.00	(500.00)		
Hospitality	85.42	170.50	1,500.00	(1,329.50)		
Insurance			4,800.00	(4,800.00)		
Postage, Printing and Supplies		537.07	620.00	(82.93)		includes P.O. Box renewal and Yearbook postage
Program			250.00	(250.00)		
Program: Change of Watch		33.90	400.00	(366.10)		
Regatta: GSBYRA Club Membership		200.00	200.00	-		paid in full for 2021
Regatta: Racing Awards & Trophies for 2020 events			800.00	(800.00)		
Regatta: Racing Awards & Trophies for 2021 events			800.00	(800.00)		
Regatta: Racing misc		172.00	500.00	(328.00)		
Regatta: Racing website SBCCRACING		216.00	241.00	(25.00)		
Regatta: US Sailing, Club Membership			225.00	(225.00)		
Regatta: US Sailing, PHRF			195.00	(195.00)		
Storekeeper Expenses	273.74	2,148.94	1,532.00	616.94		budget increased \$300 as of June
Treasurer: Bank Charges & Expenses			30.00	(30.00)		
Web Page, Technology		371.16	280.00	91.16		
Yearbook		3,269.50	3,140.00	129.50		
Total Expenses:	359.16	8,066.85	17,571.11	(10,346.15)	-58.9%	
Total of Revenue minus Expenses:		10,098.98	-	10,940.87		Positive values here show budgets not yet spent
Other Items, not included in budget: (Most are "pass through" items, accumulated when received, paid annually)						
Regatta: GSBYRA donations (optional \$7 pp)		35.00				accumulated from member payments of \$7 ea. Plus additional contributions
Sales Tax set aside from Membership Dues		45.81				accumulated as member payments are received at 8.625% for NY State sales tax

SBCC Balance Sheet		as of 9/30/2021 for September 2021	
Current Liquid Assets		Amounts	
BFCU Checking Account		\$115.53	
BFCU Money Market		\$36,790.53	
BFCU Savings Account		\$14.68	
PayPal Account		\$0.00	
Total Current Liquid Assets		36,920.74	
Current Liabilities			
GSBYRA Payable/Donations		35.00	
Sales Tax Payable		45.81	
Other Accrued Expenses		-	
Total Current Liabilities		80.81	
Total Liquid Assets Reduced by Total Liabilities		36,839.93	
Non-Liquid Assets (not assigned a cash value)	includes the trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory		

6. Membership's Report

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2021	89	46	18	12	1	166	164	2	9	9	3	2	18475.00	517.00
2020	94	39	19	14	1	167	167	0	7	11	4	1	19065.00	364.00
2019	112	29	18	16	0	175	175	0	8	11	5	10	18520.30	441.00
2018	121	29	20	20	0	190	190	0	10	9	5	7	20535.00	448.00
2017	128	30	22	20	0	200	200	0	12	13	2	4	21277.50	455.50
2016	135	28	22	19	1	205	205	0	11	8	1	5	21893.00	514.00

New Member Name	Membership_Type	Date_Joined	Member Email
Alexis & Cathy Stephani	REGULAR	2021-06-22	alexis.stephani@gmail.com
Kenneth Lindahl & Maureen Liccione	REGULAR	2021-04-27	capt11079@yahoo.com
Fred Cornman	REGULAR	2021-03-08	frederickcornman@aol.com
Brandon & Corinne Roig	REGULAR	2021-03-06	brandon.roig@gmail.com
Dennis Murphy & Brianne Vought	REGULAR	2021-02-10	dennis@southshoresurf.com
Carey Daveler & Darylann Boyle	REGULAR	2021-01-17	cjdaveler@outlook.com
Jamie & Karen Blumenthal	REGULAR	2021-01-14	captppan@gmail.com
Andrew & Krista Hemingway	REGULAR	2020-11-12	ahemingway75@aol.com
Thomas Miano	REGULAR	2020-10-26	tmiano150@gmail.com

Deceased	Last_name	Deceased_Date
Trudy	Murray	2021-08-02
Joan	Petroske	2020-11-23
Alec	Yaxis	2020-11-11

Resigned Member Name	Date_Resigned	Year Joined
Richard & Adrienne Tesoro	2021-06-21	2001
Paul Rendich	2021-04-19	1990
Karen Quigley & Stephen Wegmann	2021-04-05	2013
James Stype	2021-02-07	2012
Douglas & Lisa Voos	2021-01-12	2013
Chuck & Gail Schnepf	2021-01-11	2013
Tom & Kathy Grell	2020-12-16	2012
Robin & Michael Kohl	2020-12-12	1984
Jessica Rooney	2020-10-22	2014

Not_In_Good_Standing	First_Name	Membership	Year_Joined	homephone	Cellphone	Sponsor_1	Sponsor_2
Flaughter	Scott & Jeanne	ASSOCIATE	2017	631-893-3422	646-522-8434	Corcoran, Jack & MaryClare	Pizer, Stephanie & Jay
Romaine	Mark & Carolyn	REGULAR	2007		631-334-8933	Eppig, Aileen	

PENDING MEMBERS

Last_name	First_name	mtype	Street_add	City_state	Yacht_name	Model	LOA	Date_added
Bernardis	Mike & Wendy	PENDING	276 Connetquot Avenue	East Islip, New York 11730	Giddy 11	Grand Banks 32 Sedan	32	2021-10-12
Funciello	Mike & Kristine Schaefer	PENDING	415 78th Street	Patchogue, NY 11772	Si Baby	Kadey Krogen	38'	2021-10-12
Hito	Bill	PENDING	44 Haynes Ave.	West Islip, New York 11795	Jumbo Shrimp	Catalina Capri 18	18	2021-09-15