

South Bay Cruising Club

Minutes of the Board Meeting

November 29, 2021

Combination in person @West Islip Library, West Islip, New York and Zoom

Officers Present: Charlie Margeson: Commodore
Jeff Frederick: Vice Commodore
Stephanie Pizer: Rear Commodore
Rich Troy: Treasurer
Wendy Gesele: Recording Secretary

Officers Absent: N/A

Governors Present: Bob Van Tassel

Governors Absent: Roger Daisley Rich LaBella Bob Sheppard Bob Forman DJ Greco Bill Daniczky

Committee Chairpersons Present:

Mara Liesegang - Fleet Captain	Jay Pizer - Yearbook
Duncan & Barbara Burns - Regatta Co-Captains	Fred Liesegang - Historian
Pam McCarthy - Membership	Glen Bernichon - Storekeeper
Todd McCarthy - Program	Michele Jaeger - Welcoming
Scott Gesele - Hospitality	Rich Mourino - Webmaster
Joe Werkmeister - Corresponding Secretary	

Committee Chairpersons Absent: Richard Simpson - Fleet Chaplain
Seat Vacant - Legal Chair Rob Gutmann - GSBYRA
Cathleen Messina - Community Relations
Heather Reed - Fleet Surgeon
Fred Golder - Mailing

- 1. Commencement of the Meeting:** A quorum being present, Commodore Charlie Margeson commenced the meeting at 19:40.
 - The desire was to have the last meeting in-person for season/term, but instead we held a combination in-person/Zoom meeting to accommodate those who are ill or had visited relatives over the holidays.
- 2. Approval of the Minutes as presented by the Recording Secretary:**
 - Motion to dispense reading of October minutes made, seconded and approved.
 - Motion to adopt October minutes made, seconded and approved.

3. Report of the Treasurer: Rich Troy: See page 5 Appendix 3

Treasurer's Report from Rich Troy, for October 2021

The major expenses in this reporting period included:

- Fleet: Cruising Awards & Trophies for 2021 events
- Insurance. The various policies went up 3% to 18%, but overall we are under budget this year because the D&O Insurance renewed last year for two years. If anyone wants a copy of the details, let me know.

Hospitality brought in a healthy amount of funds in this month! Good job!

We closed the Membership Dues budget for 2020-2021 by exceeding the budget about 5% or an additional \$813 over budget. Good job!

As usual, the income totals reported by Membership compared to the amounts reported here will differ because this report shows:

- the 'net income' from membership payments, reduced by sales tax and Storekeeper items given to new Members, and
- the totals show what was received and deposited by the end of the month being reported.

Note that membership payments deposited starting 10/1/2020 are budgeted to the 2021 membership year, and membership payments deposited starting 10/1/2021 are budgeted to the 2022 membership year.

The attached pages show the SBCC reports for Revenue/Expense Statement and Balance Sheet.

Treasurer's Report (cont.)

- During meeting: we will see in the next report the insurance paid for 2022 and the insurance for US Sailing (PHRF & dues) Yachting Club of America was paid during November.
- Only a few open items left for the year.
Outcome: on track to be positive budget for the year.

4. Report of the Fleet Captain: Mara Liesegang:

- Season is over, awards are being worked on. Ken Kondor again goes to *Rising Tide* and Sheila Daytz to *Kailani!*
- I'm having a very hard time staying within budget this year since there were so many involved in the one week cruise. As discussed at a previous meeting, the award system needs revamping. I would be happy to work with the next Fleet Captain and propose changes before the next yearbook goes out so we are "politically" correct and do what we say we will. Our awards system is listed on our website as well.
- Looking forward to working with new fleet captain (Todd McCarthy) to revamp procedures.
- Hoping to stay within budget

5. Report of the Regatta Co-Captains: Duncan & Barbara Burns:

We want to thank all the individuals that served on the Regatta committee the past 2 years;

Ted Drossos	Marty O'Connell
Gary Sebouhian	Rob Gutmann
John Davis	Mike Jeshiva
Eric Winberry	Matt Marko
Ricky LaTorre	Jim & Chris

And a special thanks to Commodore Charlie Margeson for your continued support of the SBCC regatta committee.

- Tuesday nights were very successful because of procedures set in place
- Budget is way under for trophies because we bought in bulk. Awards will be given at the SeaGull 1st weekend in February. There will be a small charge for bar, food, etc.

6. Report of the Membership Committee: Pam McCarthy: See page 6 Appendix 6

- I have enclosed the Membership Reports for the upcoming year 2022.
- All dues letters have been sent and we are receiving dues paid mostly by check and some online.
 - So far we have 77 members paid.
 - This includes Regular, Senior, Honorary, Associate and Junior Members.
- We had 3 members join us and 3 resign.
- We are also saddened by the passing of 2 long time members, Tom Gotard and Isabel Ramsdell.
- I have no Pending New Members at this time, however, we have a few people that Todd, myself and other members have spoken to that are very interested in joining SBCC.
- I think 2022 will be an active year for new members, fingers crossed.
- A reminder email will be sent again for the dues payment and we are hoping that members will take advantage of the discount offered by Dec. 31st

7. Report of the Fleet Chaplain: Richard Simpson: absent; no report

- Duncan Burns: please reach out/say a prayer for Rich as he has been suffering from back issues.

8. Report of the Program Committee: Todd McCarthy:

- New incoming Programs Chair, Bob Forman with Jeff Matera assisting, has some good ideas for upcoming programs when we can hopefully meet together again.
- As the incoming fleet captain, changed up 2 RVs: Sore Thumb is now in the rotation.
- 1/29/22 The View for the Installation Luncheon. Invite going out in December.

9. Report of the Hospitality Committee: Scott Gesele:

- The Boatyard party was a huge success.
 - We had 93 in attendance, which is better than expected!
 - A big thank you goes out to Joe and Susan for organizing the party, our Salty Dogs for the entertainment, and the rest of our hospitality committee for making it such a successful event.
- The Holiday party will be Saturday, December 11 at Shandon Court.
 - Stephanie and Jay have the planning well underway.
 - We have a 65 person minimum, max 165, but after the strong turnout during Boatyard, we should be in good shape.

Hospitality Report (cont.)

- This year we kept the party costs the same as the past. Unfortunately, all our catered venues have raised their price and our cost to run the three hospitality parties have also increased. Next year we need accept the reality that prices will be increasing.
- Hospitality committee: keep an eye out for an email about Della's Cookie Party. Jay, Stephanie, Wendy and I will receive the cookies next Wednesday and assemble the party favors on Thursday in advance of the party. We are asking for 4 doz./baker.
- Scott is working with Susan Moran during her transition as incoming hospitality chair.

10. Report of the Fleet Surgeon: Heather Reed: absent; no report

11. Report of the Corresponding Secretary: Joe Werkmeister:

- I'm looking for a volunteer(s) that knows the Gotard's well to contact Joyce and/or Isabelle Ransdell to contact her family to find out if each would be ok doing an "In memoriam" in the *Masthead*. I have sent Joyce an email but she has not replied. Also, if anyone has any appropriate photos, please send them to me; I can do a small piece this month and a more in depth piece next month if necessary.
- Commodore Margeson will reach out to both families. Should also include some of Roger Ramsdell Jr's sketches.

12. Report of the Yearbook Committee: Jay Pizer:

- Still looking for stories for the next yearbook.
- Mike Smith's Great Loop trip (Van Tassel suggested) as well as the trip he just finished
- Todd also wrote up article about their summer trip.
- Restoration of *Shadow*

13. Report of the Historian: Fred Liesegang:

- I would like to thank all for the honor and privilege of being the club historian and serving on the board. It has been very interesting learning about the history of this club. Since our plans are such that we cannot serve a full term, it is time to pass this on so someone else can enjoy. Best to the old and new board members!
- Commodore Margeson: while looking through past yearbooks, thought it was interesting to see the COVID pandemic was not the only "tough time" that the club experienced.

14. Report of the StoreKeeper: Glen Bernichon:

- Boatyard sales \$90 in cash and some credit card purchases
- Order in for orders received around Boatyard party
- Trying to resurrect Tshirt with Roger's sketch on back
- Sold out of socks
- Have flags for Installation Luncheon and Commodores Bullion

15. Report of the Legal Chair: *Seat Vacant*: no report

16. Report of the GSBYRA Representative: Rob Gutmann:

The GSBYRA held its first annual awards dinner since the pandemic. The dinner was held at the Sayville YC and was attended by 82 delegates and friends of the GSBYRA. The meeting was well attended by the SBCC board and several chairpersons. SBCC Commodore, Charlie Margeson, spoke to the attendees about the SBCC's mission of service and its continued support of the GSBYRA. After dinner the awards portion of the program took place with over 50 youth and adult sailors received trophy recognition and given etched glass "keeper" awards for the various successes.

The GSBYRA will begin its winter meeting schedule in January where all business shaping the the 2022 sailing season.

Commodore Margison thanked all those who came out to support the GSYBRA.

17. Report of the Mailing Committee: Fred Golder: absent; no report

18. Report of the Welcoming Committee: Michele Jaeger: no report

19. Report of the Webmaster: Rich Mourino: no report;

- Commodore Margison addressed the types of behind the scenes work that most don't realize occurs while keeping up the web site and emails flowing.
- Scott thanked Rich for all the work getting the web site set up for the Holiday Party.

20. Report of Community Relations: Cathleen Messina: absent; no report

21. Governor's Reports:

Roger Daisley: absent; no report

Bob Van Tassel: no report; kudos on all of your work for the last 2 years.

Rich LaBella: no report

Bob Sheppard: absent; no report

Bob Forman: absent; no report

DJ Greco: absent; no report (via email)

Bill Daniczuk: absent; no report

22. Report of the Rear Commodore: Stephanie Pizer: no report

- Commodore Margison thanked Stephanie for all of her hard work and for stepping aside and retain the Rear Commodore position so that Scott Gesele can serve as Vice Commodore for the upcoming term.

23. Report of Vice Commodore: Jeff Frederick: no report

- Commodore Margison said he was glad Jeff was on Flag and he looks forward to Jeff stepping in as Commodore for the next 2 years.

24. Report of the Commodore: Charlie Margeson:

- **Recording Secretary's note:** Commodore Margeson thanked each chair during their report for their hard work and overcoming the challenges of COVID-19 protocols as well as staying within budget during his tenure.
- Addressed passing of 2 members : Tom Gotard and Isabelle Ramsdell. Gave history of both.
- Transition of new committee heads for 2022/2023 has begun. Good team coming in.
- Thanks to all for coming through during all of the challenges of COVID; we were the most active club on the bay during 2020.
- Thanked the board members that are no longer going to serve on the Board (Roger Daisley, Fred and Mara Leisegang) for all of their hard work over the years. "You've really added to the club."

25. Other Business/ New Business:

Old Business: N/A

New Business: N/A

Still have 2-3 positions to finalize (Regatta, Surgeon, Historian); will send out the list ASAP.

26. Adjournment: There being no further business before the Board, Commodore Charlie Margeson adjourned the meeting at 20:48.

Appendices

3. Treasurer's Report

SBCC Revenue/Expense/Budget Statement		as of 10/31/2021 for October 2021				
	This Period	Start to Date	Budget	Variance	% Variance	Comments or Latest Changes
Revenues: (negative variance shows Revenue not yet received)						A negative Revenue Variance shows Revenue that is still expected to be received
Membership Dues for 2021-2022, net after sales tax	1,237.81	1,237.81	t.b.d.			started 10/1/2021; reduced by sales tax
Membership Dues for 2020-2021, net after sales tax		16,704.04	15,891.11	812.93	5.1%	started 10/1/2020; reduced by sales tax
Storekeeper Revenue	115.48	1,460.10	1,532.00	(71.90)	-4.7%	includes sales + credits for new full/regular members; budget increased \$300 starting June
Interest income	11.59	128.76	148.00	(19.24)	-13.0%	
Total Revenues:	1,364.88	19,530.71	17,571.11	721.79	4.1%	Positive Variance Amount means actual revenue is > budget plan
Expenses: (negative variance shows budget funds not yet spent)						A negative Expense Variance shows funds were still available to be spent
(Funds being used from Savings for this year's budget)			(841.89)	n/a	0.0%	Funds from Savings added to 2021 Budget
Commodore Discretion		26.00	500.00	(474.00)	-94.8%	
Fleet: Cruising Awards & Trophies for 2020 events		804.58	800.00	4.58	0.6%	
Fleet: Cruising Awards & Trophies for 2021 events	220.29	220.29	800.00	(579.71)	-72.5%	
Fleet: Cruising misc		117.20	300.00	(182.80)	-60.9%	
Fleet: Yachting Club of America, Club Membership			500.00	(500.00)	-100.0%	
Hospitality	(1,088.08)	(917.58)	1,500.00	(2,417.58)	-161.2%	
Insurance	3,495.95	3,495.95	4,800.00	(1,304.05)	-27.2%	is lower this year because the D&O was a 2 year renewal last year
Postage, Printing and Supplies	26.10	563.17	620.00	(56.83)	-9.2%	includes P.O. Box renewal and Yearbook postage
Program			250.00	(250.00)	-100.0%	
Program: Change of Watch		33.90	400.00	(366.10)	-91.5%	
Regatta: GSBYRA Club Membership		200.00	200.00	-	0.0%	paid in full for 2021
Regatta: Racing Awards & Trophies for 2020 events			800.00	(800.00)	-100.0%	
Regatta: Racing Awards & Trophies for 2021 events			800.00	(800.00)	-100.0%	
Regatta: Racing misc		172.00	500.00	(328.00)	-65.6%	
Regatta: Racing website SBCCRACING		216.00	241.00	(25.00)	-10.4%	
Regatta: US Sailing, Club Membership			225.00	(225.00)	-100.0%	
Regatta: US Sailing, PHRF			195.00	(195.00)	-100.0%	
Storekeeper Expenses		2,148.94	1,532.00	616.94	40.3%	budget increased \$300 as of June
Treasurer: Bank Charges & Expenses			30.00	(30.00)	-100.0%	
Web Page, Technology		371.16	280.00	91.16	32.6%	
Yearbook		3,269.50	3,140.00	129.50	4.1%	
Total Expenses:	2,654.26	10,721.11	17,571.11	(7,691.89)	-43.8%	
Total of Revenue minus Expenses:		8,809.60	-	8,413.68		Positive values here show budgets not yet spent
Other Items, not included in budget: ("Pass through" items, accumulated when received, paid annually)						
Regatta: GSBYRA donations (optional \$7 pp)	56.00	91.00				accumulated from member payments of \$7 ea. Plus additional contributions
Sales Tax set aside from Membership Dues	116.84	162.65				accumulated as member payments are received at 8.625% for NY State sales tax

SBCC Balance Sheet		as of 10/31/2021 for October 2021	
Current Liquid Assets		Amounts	
BFCU Checking Account		\$173.46	
BFCU Money Market		\$34,201.85	
BFCU Savings Account		\$6.44	
PayPal Account		\$1,422.45	
Total Current Liquid Assets		35,804.20	
Current Liabilities			
GSBYRA Payable/Donations		91.00	
Sales Tax Payable		162.65	
Other Accrued Expenses		-	
Total Current Liabilities		253.65	
Total Liquid Assets Reduced by Total Liabilities		35,550.55	
Non-Liquid Assets (not assigned a cash value)	includes the trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory		

6. Membership Report

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2022	86	48	17	11	1	163	77	86	3	3	2	0	7190.00	238.00
2021	88	46	18	11	1	164	164	0	9	9	3	2	18475.00	517.00
2020	94	39	19	14	1	167	167	0	7	11	4	1	19065.00	364.00
2019	112	29	18	16	0	175	175	0	8	11	5	10	18520.30	441.00
2018	121	29	20	20	0	190	190	0	10	9	5	7	20535.00	448.00
2017	128	30	22	20	0	200	200	0	12	13	2	4	21277.50	455.50
2016	135	28	22	19	1	205	205	0	11	8	1	5	21893.00	514.00

New Member Name	Membership_Type	Date_Joined	Member Email
Mike Funciello & Kristine Schaefer	REGULAR	2021-10-25	mikefunciello@yahoo.com
Mike & Wendy Bernardis	ASSOCIATE	2021-10-25	mbernardis54@gmail.com
Bill & Qudsia Osmani Hito	REGULAR	2021-10-25	bilalhito@gmail.com

Deceased	Last_name	Deceased_Date	Resigned Member Name	Date_Resigned	Year Joined
Isabelle	Ramsdell	2021-11-20	Steve & Rita Loudon	2021-11-22	2016
Thomas	Gotard	2021-11-19	Mark Stang	2021-11-11	2006
			Walter & Aissa Hillebrand	2021-11-02	2018