

South Bay Cruising Club

Minutes of the Board Meeting

June 20, 2022

East Islip Library, East Islip, New York

Officers Present: Jeff Frederick: Commodore
Scott Gesele: Vice Commodore
Stephanie Pizer: Rear Commodore
Rich Troy: Treasurer
Wendy Gesele: Recording Secretary

Officers Absent: N/A

Governors Present: Charlie Margeson Jeff Mattera John Davis
David Tedesco Joyce Gotard Bob VanTassel

Governors Absent: Rich LaBella

Committee Chairpersons Present:

Todd McCarthy - Fleet Captain	Jay Pizer - Yearbook
Charlie Margeson - Regatta Captain	Dennis Krug - Historian
Pam McCarthy - Membership	Rob Gutmann - GSBYRA
Bob Forman - Program	Sandy Carlberg - Welcoming
Susan Moran - Hospitality	Rich Mourino - Webmaster
Joe Werkmeister - Corresponding Secretary	

Committee Chairpersons Absent: Duncan Burns - Fleet Chaplain Kristine Schaefer- Fleet Surgeon
Glen Bernichon - Storekeeper *Seat Vacant* - Legal Chair Fred Golder - Mailing Michele Jaeger - Welcoming

1. Commencement of the Meeting: A quorum being present, Commodore Jeff Frederick commenced the meeting at 19:32. Also thanked everyone for accommodating the schedule change this month as many officers will be on the annual 2 week cruise next week.

2. Approval of the Minutes as presented by the Recording Secretary:

- Motion to dispense reading of May minutes made, seconded and approved.
- Motion to adopt May minutes made, seconded and approved.

3. Report of the Treasurer: Rich Troy: *See page 4 Appendix 3*
Treasurer's Report from Rich Troy, for May 2022

The major expenses (\$200+) in this reporting period include:

- Payments for the SBCC sound system (unbudgeted expenses)
- Payments for Store Keeper merchandise
- Payment to the printer for the Yearbook

As usual:

This report was generated after receipt of our prior monthly financial statements from our accounts at PayPal and the BFCU (Bethpage Federal Credit Union). The amounts in this report are fully reconciled with those bank statements.

The income totals reported by Membership will differ from the amounts reported here because this report shows:

1. the 'net income' from membership payments, reduced by our member's GSBYRA payments, sales tax and Storekeeper items given to new Members, along with
2. what was received and deposited by the end of the month being reported.

Membership payments for the 2022 membership year are counted when received in PayPal or the BFCU from 10/1/2021 to 9/30/2022.

The attached pages include the SBCC reports for Revenue/Expense Statement and Balance Sheet.

- Less than 1% away from meeting budget membership goal

4. Report of the Fleet Captain: Todd McCarthy:

- 2 Week Cruise will be getting underway this weekend. Scott & Wendy have done an excellent job with trip planning. (Wendy takes no credit)
- RVs are going smoothly, hope to get more people out to attend as the summer progresses.
- Scott Gesele thanked Stephanie Pizer for the framework and groundwork from last year's 2 week cruise. It helped for this year's 2 week planning.

5. Report of the Regatta Captain: Charlie Margeson:

- Season started out well, but a few races had to be canceled due to weather.
- BSIR series is doing well; last Spring race is coming up.
- The SBCC Babylon Cup Invitational race ran in tandem with BYC- 9 boats participated on 6/10. It was followed by a fun party with 8 pizzas consumed!
- Coming up: BYC 4th of July invitational on 7/2. Notice of Race will be sent when received.
- Scoring system is being finalized with Marty O'Connell and should be up and running by July

6. Report of the Membership Committee: Pam McCarthy: See page 5 Appendix 6

- We have the same 4 members who remain unpaid despite constant efforts of emails, texts, phone calls and personal hand written cards.
- At this time, I have no new members to bring up for a vote. I have been in contact with many people who said they were interested but have had no success. Hoping that this will improve soon.
- Charlie just gave a lead; will follow up with that.
- Reaching out to people on Facebook
- Trying to get new members to come to RVs.
- Jeff working on a lead too; will send to Pam

7. Report of the Fleet Chaplain: Duncan Burns: absent; no report

8. Report of the Program Committee: Bob Forman:

People interested in Man overboard drills etc.

- Bill Gladstone book (ASA 106 book for Advanced cruising and seamanship); circulated around room & discussed book.
- Can hire and have Bill Gladstone teach course via the book OR break book down in to 5 parts and have club members teach and have man overboard drills in the Bay.
- Discussed someone that was lost just yesterday and the importance of having skill/knowning drill
- Text has an excellent format and covers both cruising and racing.
- Classroom stuff over Fall/Winter and do drills in Spring.
- Instructors (knowledgeable) would sign up for modules
- 2-3 boats/day for man overboard drills
- Discussed when club member fell overboard between Montauk and Block. Dennis Krug mentioned 1 mistake made was should NOT have called off Coast Guard.
IF someone does fall over, after you pull up, strip clothes off and get them warmed up to avoid hypothermia

9. Report of the Hospitality Committee: Susan Moran:

Commissioning Day 2022 at Bay Shore Yacht Club was a huge success. Our party host, Joe Werkmeister, promised us great conditions and he came through!! While we had excellent weather, Joe was unfortunately under the weather, having come down with a cold. In true SBCC Hospitality fashion Mara Liesegang, Wendy and Scott Gesele, along with the rest of the Hospitality team pitched in and pulled off a great party without a hitch. The food was plentiful and delicious, the company refreshing, and everyone had a great time!!

Thanks to Joe for his outstanding preparation that allowed us to keep the party going; our grill team, Fred Cornman, Fred Liesegang, and Robert Smith for keeping us fed; our bar team, Michele Jaeger and Sandy Carlberg for keeping our whistles wet; Christine Smith for the 50/50; and everyone else who pulled together to make Commissioning Day such a great start to our season!!

Next up for Hospitality will be the Blast on Saturday, August 20th at The Wharf in Oakdale.

10. Report of the Fleet Surgeon: Kristine Schaefer:

- Will be contacting Joe Werkmeister to write a "News" email to send out to see how many people are interested in earning a CPR certification. In contact with an instructor.

11. Report of the Corresponding Secretary: Joe Werkmeister: no report

12. Report of the Yearbook Committee: Jay Pizer:

- Fred Golder picked up yearbooks that required mailing.
- Next year: suggest sending off yearbooks before the Spring Party to those we know are not coming to Commissioning Day

13. Report of the Historian: Dennis Krug:

Topic of difficulty in getting volunteers for different events

- Points:
 - 50 less people in club over the last couple/5 years, 150 current members since 2000
 - many veteran members have served on committees in past & may not be willing/able to participate in that way
 - 19 don't live in NY anymore
 - Very price sensitive members; as prices go up, must try to prevent problems in the future.
 - We have 2 years money in reserve
- Recommend to Board and look at reserve and try to spend down reserve to encourage people participation.
 - Offset price of parties?
 - Supplement hospitality, subsidize party &/or discounted price for potential members
- Recommendation: subcommittee to look at reserve and how to spend down and to see how many are having price sensitivity issues (feedback)
- Bob Forman: In the past have also paid instructors &/or had to have money in reserve in case not as many showed up for events.
- Discussed how/why reserves were built back up after "lean years".
- Also must look at those members becoming seniors; will be losing revenue
- Commodore Frederick: Will probably make a subcommittee to work on that.

14. Report of the StoreKeeper: Glen Bernichon: absent; no report

15. Report of the Legal Chair: *Seat Vacant*: no report

16. Report of the GSBYRA Representative: Rob Gutmann:

- GSBYRA is on autopilot right now
- June: seminar for sailing instructors
- July: Youth Regattas start and go through July
- August: Adult races will begin; will send Wendy the schedule
- Please let Rob know if you would like to come watch a Youth Regatta; they are cool to watch and a lot of fun!
- Picked up and turned in Burgee pins to Commodore Fredrick.

17. Report of the Mailing Committee: Fred Golder: absent; no report

18. Report of the Welcoming Committee: Sandy Carlberg: Hoping to have new members to welcome soon.

19. Report of the Webmaster: Rich Mourino: no report

20. Governor's Reports:

Charlie Margeson: no report

Rich LaBella: no report

Jeff Mattera: no report

David Tedesco: no report

John Davis: no report

Joyce Gotard: no report

Bob VanTassel: Jerry Dennells' wife, Susan, passed away

21. Report of the Rear Commodore: Stephanie Pizer: no report; hello from Lori Messina!

22. Report of Vice Commodore: Scott Gesele: No report

24. Report of the Commodore: Jeff Frederick: No report

25. Other Business/ New Business:

Old Business: N/A

New Business: N/A

26. Adjournment: There being no further business before the Board, Commodore Jeff Frederick adjourned the meeting at 20:25.

Appendices

3. Treasurer's Report

SBCC Revenue/Expense/Budget Statement	as of 5/31/2022 for May 2022			Green shows	Revenues over budget or Expenses not yet spent	
	This Period	Start to Date	Budget	Variance	% Variance	Red shows Revenues not yet received or Expenses overspent
Comments or Latest Changes						
Revenues: (negative variance shows Revenue not yet received)						A negative Revenue Variance shows Revenue that is still expected to be received
Membership Dues for 2021-2022, net after sales tax	73.10	15,381.87	15,510.11	(128.24)	-0.8%	started 10/1/2021; reduced by sales tax
Storekeeper Income	327.63	649.69	1,400.00	(750.31)	-53.6%	includes sales + credits for new full/regular members
Interest Income	21.27	80.34	174.30	(93.96)	-53.9%	
Total Revenues:	422.00	16,111.90	17,084.41	(972.51)	-5.7%	Positive Variance Amount means actual revenue is > budget plan
Expenses: (negative variance shows budget funds not yet spent)						A negative Expense Variance shows funds were still available to be spent
(Funds being used from Savings for this year's budget)			(1,402.59)	-	0.0%	Funds from Savings added to this year's Budget
Commodore Discretion	-	588.69	500.00	88.69	17.7%	
Fleet: Cruising Awards & Trophies for last year events	-	-	800.00	(800.00)	-100.0%	
Fleet: Cruising Awards & Trophies for this year events	49.74	49.74	800.00	(750.26)	-93.8%	
Fleet: Cruising misc	-	-	300.00	(300.00)	-100.0%	
Fleet: Yachting Club of America, Club Membership	-	-	500.00	(500.00)	-100.0%	
Hospitality	(906.00)	(1,166.73)	1,000.00	(2,166.73)	-216.7%	
Insurance	-	-	5,076.00	(5,076.00)	-100.0%	
Postage, Printing and Supplies	-	216.00	725.00	(509.00)	-70.2%	includes P.O. Box renewal and Yearbook postage
Program	-	-	250.00	(250.00)	-100.0%	
Program: Change of Watch	-	435.74	400.00	35.74	8.9%	Credits = funds received for Installation of Officers event
Regatta: GSBYRA Club Membership	-	200.00	200.00	-	0.0%	
Regatta: Racing Awards & Trophies for last year events	-	-	800.00	(800.00)	-100.0%	
Regatta: Racing Awards & Trophies for this year events	-	217.25	600.00	(382.75)	-63.8%	
Regatta: Racing misc	-	-	500.00	(500.00)	-100.0%	
Regatta: Racing website SBCCRACING	-	-	240.00	(240.00)	-100.0%	
Regatta: US Sailing, Club Membership	-	-	225.00	(225.00)	-100.0%	
Regatta: US Sailing, PHRF	-	-	195.00	(195.00)	-100.0%	
Storekeeper Expenses	504.76	504.76	1,400.00	(895.24)	-63.9%	
Treasurer: Bank Charges & Expenses	-	-	30.00	(30.00)	-100.0%	
Web Page, Technology	63.50	78.50	350.00	(271.50)	-77.6%	
Yearbook	3,523.59	3,523.59	3,596.00	(72.41)	-2.0%	
Total Expenses:	3,235.59	4,647.54	17,084.41	(13,839.46)	-81.0%	
Total of Revenue minus Expenses:		11,464.36	0.00	12,866.95	75.3%	Positive values on this line show the total of Expenses not yet spent
Other Items, not included in budget: ("Pass through" items, accumulated when received, paid annually)						
Regatta: GSBYRA donations (optional \$7 pp)	-	14.00				accumulated from member payments of \$7 ea. Plus additional contributions
Sales Tax set aside from Membership Dues	(6.90)	94.96				accumulated as member payments are received at 8.625% for NY State sales tax
PAID Regatta: GSBYRA donations (optional \$7 pp)	571.00	517.00				Paid to GSBYRA this year in March 2022
PAID Sales Tax set aside from Membership Dues	1,505.93	1,505.93				Paid to NYS this year in March 2022
Other Items, not included in budget: (Extraordinary Items, pre-approved by the SBCC Board)						
zz Outside of Budget	1,379.43	1,379.43	-	-	n/a	SBCC purchases for sound system

SBCC Balance Sheet	as of 5/31/2022 for May 2022	
Current Liquid Assets	Amounts	
BFCU Checking Account	\$571.42	
BFCU Money Market	\$39,690.96	
BFCU Savings Account	\$476.66	
PayPal Account	\$0.00	
Total Current Liquid Assets	40,739.04	
Current Liabilities		
GSBYRA Payable/Donations	14.00	
Sales Tax Payable	94.96	
Other Accrued Expenses	-	
Total Current Liabilities	108.96	
Total Liquid Assets Reduced by Total Liabilities	40,630.08	
Non-Liquid Assets (not assigned a cash value)	includes the sound system, trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory	

6. Membership's Report

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2022	80	49	18	10	1	158	154	4	3	9	2	4	16670.00	536.00
2021	88	46	18	11	1	164	164	0	9	9	3	2	18475.00	517.00
2020	94	39	19	14	1	167	167	0	7	11	4	1	19065.00	364.00
2019	112	29	18	16	0	175	175	0	8	11	5	10	18520.30	441.00
2018	121	29	20	20	0	190	190	0	10	9	5	7	20535.00	448.00
2017	128	30	22	20	0	200	200	0	12	13	2	4	21277.50	455.50

New Member Name	Membership_Type	Date_Joined	Member Email
Mike Funicello & Kristine Schaefer	REGULAR	2021-10-25	mikefunicello@yahoo.com
Mike & Wendy Bernardis	ASSOCIATE	2021-10-25	mbernardis54@gmail.com
Bill & Qudsia_osmani Hito	REGULAR	2021-10-25	bilalhito@gmail.com

Resigned Member Name	Date_Resigned	Year Joined
David & Heather Joinnides	2022-03-27	2019
Jack & Maryclare Corcoran	2022-03-02	2008
Eric & Bayley Everitt	2022-02-01	2019
Richard & Janet Simpson	2021-12-31	2018
Richard & Sandy Czach	2021-12-28	1988
Eileen Collini	2021-12-17	2017
Steve & Rita Loudon	2021-11-22	2016
Mark Stang	2021-11-11	2006
Walter & Aissa Hillebrand	2021-11-02	2018

Not_In_Good_Standng	First_Name	Membershi_p	Year_Joined	homephone	Cellphone	Sponsor_1	Sponsor_2
Benach	Mimi	REGULAR	2013	631-689-9261	917-553-2339	Montana, Susan & Robert B	Hemingway, Andrew & Krist
Biviano	Douglas & Lee	REGULAR	2019		917-257-3652	Sheppard, Robert & Carole	McCarthy, Todd & Pam
Gray	Richard & Barbara Kuriata	ASSOCIATE	2019		631-786-9938	Troy, Rich & Sue	Frederick, Jeff & Elizabeth
Romaine	Mark & Carolyn	REGULAR	2007		631-334-8933	Eppig, Aileen	