

South Bay Cruising Club

Minutes of the Board Meeting

January 30, 2023

West Islip Library, West Islip, New York

Officers Present: Jeff Frederick: Commodore
Scott Gesele: Vice Commodore
Stephanie Pizer: Rear Commodore
Rich Troy: Treasurer
Wendy Gesele: Recording Secretary

Officers Absent: N/A

Governors Present: Charlie Margeson Jeff Mattera John Davis Rich LaBella Bob VanTassel

Governors Absent: David Tedesco Joyce Gotard

Committee Chairpersons Present:

Todd McCarthy - Fleet Captain	Jay Pizer - Yearbook
Charlie Margeson - Regatta Captain	Glen Bernichon - Storekeeper
Pam McCarthy - Membership	Jeremy Wiss - Legal Chair
Susan Moran & Jean Sidebottom - Hospitality	Rob Gutmann - GSBYRA
Joe Werkmeister - Corresponding Secretary	Michele Jaeger - Welcoming
	Rich Mourino - Webmaster

Committee Chairpersons Absent: Duncan Burns - Fleet Chaplain Bob Forman - Program
Kristine Schaefer- Fleet Surgeon Dennis Krug - Historian Fred Golder - Mailing Sandy Carlberg- Welcoming

- 1. Commencement of the Meeting:** A quorum being present, Commodore Jeff Frederick commenced the meeting at 19:34.
- 2. Approval of the Minutes as presented by the Recording Secretary:**
 - Motion to dispense reading of November minutes made, seconded and approved.
 - Motion to adopt November minutes made, seconded and approved.
- 3. Report of the Treasurer:** Rich Troy: *See pages 5-6 Appendix 3*
Treasurer's Report from Rich Troy, for **November 2022**

The major financial changes (\$200+) in this reporting period include:

- Final payment for Insurance
- Payments for Cruising Awards
- Payment to US Sailing for Club Membership
- Reimbursements/Income received from Hospitality for the Boatyard Party (well done!)

As usual:

This report was generated after receipt of our prior monthly financial statements from our accounts at PayPal and the BFCU (Bethpage Federal Credit Union). The amounts in this report are fully reconciled with those bank statements.

The income totals reported by Membership will differ from the amounts reported here because this report shows:

1. the 'net income' from membership payments, reduced by our member's GSBYRA payments, sales tax and Storekeeper items given to new Members, along with
2. what was received and deposited by the end of the month being reported.

Membership payments for the 2022 membership year are counted when received in PayPal or Stripe or the BFCU from 10/1/2021 to 9/30/2022.

The attached pages include the SBCC reports for Revenue/Expense Statement and Balance Sheet.

Report of the Treasurer (cont.)

Treasurer's Report from Rich Troy, for **December 2022**

Updated, v2: Corrections were made to the totals reported for Membership. The prior report included 2023 membership deposits in the 2022 income reporting.

The major financial changes (\$200+) in this reporting period include:

- Membership payment to Yachting Club of America for 2023
- Final payment to Shandon Court for the Holiday Party 2022
- Deposit to Shandon Court for 2023 Holiday Party
- Deposit to The Wharf for The Blast 2023
- Reimbursements for Holiday Party 2022 expenses
- Reimbursements for the Boatyard Party 2022 expenses

Note the new last line on the next page, where the total amount spent by Hospitality is compared to their original budget plus the additional "Excess Reserves" budgeted amount.

As usual:

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2. what was received and deposited by the end of the month being reported.

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- Discussed the 2023 budget including the "spend down" allowance for 2023. Can be used for subsidizing Hospitality parties as well as other needed expenditures
- Discussed how calculations were formulated and used
- Questions answered re: individual line items
- **Voted: Budget Adopted**

4. Report of the Fleet Captain: Todd McCarthy:

- 2 week cruise meeting will be held Sunday, 2/5 @ 1pm at the West Islip Library, Room A. Zoom like has been emailed.
- Still looking for a captain to lead the 2 week cruise; will look for a captain for the 1 week after the one for the 2 week is secured.
- Cruising Awards lunch will be on Saturday, 2/11 at the Sea Gull in Lindenhurst

5. Report of the Regatta Captain: Charlie Margeson:

The Regatta Committee has been busy preparing for the 2023 season. All Regatta members will continue for our 2nd year.

- The 2022 Race Awards party will be Feb 23rd at the Seagull Restaurant. Rich LaBella has kindly set up a slide show for our Party- much thanks!
- Awards are ordered. Our total cost should be within budget.
- Our weekly series NOR's are being reviewed with a goal to update our Series scoring for the season champion,
- Our 2023 racing schedule is now complete except for the BYC & BSYC Invitational dates. The first draft will be sent to Yearbook shortly,

6. Report of the Membership Committee: Pam McCarthy: See page 7 Appendix 6

- We have 141 members paid out of 159 which is 87% of membership dues.
 - We have currently 18 remaining unpaid.
 - Dues notices have been going out on a regular basis. Some members have contacted me and do plan on paying. With the economy things are a little tight; we are all feeling the pinch!!
- We have 4 new members to be voted in tonight.
 - Jacobitti, Scott & Maggie, regular membership; **Approved Unanimously**
 - Van Stipriaan, Walther & Kathelyn Young, regular membership; **Approved Unanimously**
 - Ehatt, Jean & Peter, regular membership; **Approved Unanimously**
 - Yovino, Michael & Korin, associate membership; **Approved Unanimously**
- Meeting with potential member Barry Wagner on 2/8 to introduce ourselves to each other

- 7. Report of the Fleet Chaplain:** Duncan Burns: absent; no report
- 8. Report of the Program Committee:** Bob Forman: Absent; report given by Jeff Mattera:
- Presentation given on 1/13 by Barry Dyer, son of former commodore Bill Dyer.
Topic: cruising on a live-aboard Catamaran
 - 2 more presentations scheduled on 3/26/23 and 4/2/23
 - Both at West Islip Library from 1-5 pm
 - Eric Forsythe's topic is TBD
 - John Chadwick's topic will be about Lithium batteries and solar panels
 - Not sure which presentation will be on which date
 - Webmaster offered to put presentations/dates on web site.
- 9. Report of the Hospitality Committee:** Susan Moran & Jean Sidebottom:
- As we head into the new year we would like to remember the wonderful events we shared in 2022.
- From the Spring Party to Commissioning Day, The Blast, The Boatyard Party, and then, finally, the Holiday Party, we had great turn-outs, super yummy food, and lots of fun and camaraderie!
 - Thank you to the Hospitality Team that stepped up time and time again!
 - Thanks also to Jean Sidebottom for graciously accepting the position as co-chair!
 - Now we are looking forward to building on these successes in 2023.
 - The Spring Party will be on Saturday, April 15th – not tax day this year (that's Tuesday, April 18th this year), again at the Bay Shore Yacht Club!
 - Commissioning Day will be Sunday, June 4th, also at the Bay Shore Yacht Club.
 - The Blast will be on Saturday, August 19th at The Wharf in Oakdale, and will give a send-off to the one-week cruise.
 - The Boatyard Party will be Saturday, November 4th at Coastal Yachting Center (aka Cook's)
 - Holiday Party will be Saturday, December 9th at Shandon Court.
 - We are looking forward to another great season!!
- 10. Report of the Fleet Surgeon:** Kristine Schaefer: absent; no report
- 11. Report of the Corresponding Secretary:** Joe Werkmeister:
- The *Masthead* will be coming out this week; if you have anything you would like to include, please send it to me in the next day or so.
 - Would also like an article on the January presentation.
- 12. Report of the Yearbook Committee:** Jay Pizer:
- Working on the yearbook; if you have any pictures/articles you would like to see in the Yearbook, please submit.
 - Requested schedules from Fleet and Regatta.
- 13. Report of the Historian:** Dennis Krug: absent; no report via email
- 14. Report of the Store Keeper:** Glen Bernichon:
- Getting low on burgees; will order more
 - Has a new vender in East Islip for the hooded/no hood Long/short sleeved shirt with Roger Ramsdell's artwork.
 - Because it has 3 colors, a bit more expensive than if only had 1 or 2 colors
 - Has same shirt available; min 12 pieces but less expensive per piece if order 24. May be able to mix & match.
 - Gave prices for with and without hood
 - Will send email blast to membership to see interest and will guide how/what to order
 - Will have lapel pins at both Spring and Commissioning Parties
- 15. Report of the Legal Chair:** Jeremy Wiss:
- Commodore Frederick introduced Jeremy as our Legal Chair.
 - Jeremy introduced himself and explained how he was introduced to the club
 - Requested to discuss the position's responsibilities with Commodore Frederick at a later date
 - Will discuss insurance policies with Commodore Frederick to see if we are over/under insured in any aspects
 - Charlie Margeson explained current policy is one all clubs carry
 - Rich LaBella discussed how policies have been agreed upon (club insurance agents) but although had attorneys for legal advice, Jeremy is the 1st official Legal Chair
 - Bob Van Tassel discussed certain policies and why they were purchased
 - Rich LaBella spoke of insurance suit from the early 1970s and how individual members of the Board are not individually liable

- Commodore Frederick thanked Jeremy for agreeing to the position

16. Report of the GSBYRA Representative: Rob Gutmann:

- Had the first meeting in January
- Renewed meetings at the Maritime Museum (was halted due to COVID-19); will have 1 meeting/month
- In the process of establishing schedule & calendar for the 2023 season; will include (but not limited to) 16 trophy races and a Jr. Regatta
- Requested a list of SBCC officers for GSBYRA
- Still reviewing GSBYRA's archives. Will share a soft copy of the SBCC information with Historian Krug when they are finished.

17. Report of the Mailing Committee: Fred Golder: absent; no report

- Commodore Frederick indicated he had a discussion with Fred Golder at the Holiday party where Fred expressed his desire to continue chairing the Mailing Committee.

18. Report of the Welcoming Committee: Sandy Carlberg (absent) & Michele Jaeger:

- Thanked Pam for keeping Welcoming busy
- Will send out letters and burgees this week to the new members voted in tonight
- Confirmed Nader is not yet a full member
- Has enough supplies for this group but will tally supplies for future packages. May need Yearbooks.
- Jay offered to bring some to Sunday's meeting

19. Report of the Webmaster: Rich Mourino:

- On the web site section for membership dues the heading was changed to the following for Senior Members:
 - Membership Yearly Dues for Seniors. * *** NOTE *** To use senior rate one must be with the club for 15+ years and be 65+ years old.
 - You must contact MEMBERSHIP FIRST if you wish to change to a Senior Member. Membership must verify if you qualify before any changes are made.
 - Making a payment without approval from Membership will be considered not paid.
- Will send an article to the *Masthead* on how membership can get access to old *Mastheads* and Yearbooks

20. Governor's Reports:

Charlie Margeson: no report

Jeff Mattera: no report

John Davis: no report

Rich LaBella:

- Indicated acoustics make it difficult for those on Zoom to understand what is being said at the meeting (and vice versa). Suggested conference microphone. Found one on Amazon for \$60 that has a 20 foot radius.
- Speakers for laptop for those at meeting to hear those on Zoom also recommended; Rich Mourino has a set he is willing to donate but they need a power supply.
 - Commodore Frederick will discuss with Vice Commodore Gesele and Treasurer Troy
- Has pictures to make a slideshow presentation on the Mayor's Cup, but would like to recruit some power boat captains (associate members) to drive while he takes pictures this year

David Tedesco: absent; no report

Joyce Gotard: absent; no report

Bob VanTassel: no report

21. Report of the Rear Commodore: Stephanie Pizer: no report

22. Report of Vice Commodore: Scott Gesele: no report

24. Report of the Commodore: Jeff Frederick:

- Commissioning Day 2023
 - The members of Bay Shore Yacht Club miss using the club on Memorial Day, so we will be holding our Commissioning Day the weekend after on June 4th.
 - The Creepstakes will also be held June 4th
 - Will be sending an email out to membership so that they can plan accordingly
- It was brought up that if we are not doing Commissioning Day on Memorial Day, it may bring back the possibility of going to the Babylon Yacht Club
 - Multiple Board members spoke of how welcoming BSYC has been and how the relationship with BYC had been decaying over the years; the BYC membership has changed from one of sailing and boating to pool and dining.

25. Other Business/ New Business:

Old Business: N/A

New Business: N/A

26. Adjournment: There being no further business before the Board, Commodore Jeff Frederick adjourned the meeting at 20:51.

Appendices

3. Treasurer's Report (November report)

SBCC Revenue/Expense/Budget Statement	as of 11/30/2022 for November 2022			Green shows Revenues over budget or Expenses not yet spent		
	This Period	Start to Date	Budget	Variance	% Variance	Comments or Latest Changes
Revenues: (negative variance shows Revenue not yet received)						A negative Revenue Variance shows Revenue that is still expected to be received
Membership Dues for 2022-2023, net after sales tax	3,381.03	19,906.48	15,510.11	4,396.37	28.3%	started 10/1/2022; reduced by sales tax
Storekeeper Income	-	1,002.69	1,400.00	(397.31)	-28.4%	includes sales + credits for new full/regular members
Interest Income	52.01	341.73	174.30	167.43	96.1%	
Total Revenues:	3,433.04	21,250.90	17,084.41	4,166.49	24.4%	Positive Variance Amount means actual revenue is > budget plan
Expenses: (negative variance shows budget funds not yet spent)						A negative Expense Variance shows funds were still available to be spent
(Funds being used from Savings for this year's budget)			(1,402.59)	-	0.0%	Funds from Savings added to this year's Budget
Commodore Discretion	-	588.69	500.00	88.69	17.7%	
Fleet: Cruising Awards & Trophies for last year events	-	49.74	800.00	(750.26)	-93.8%	
Fleet: Cruising Awards & Trophies for this year events	711.14	711.14	800.00	(88.86)	-11.1%	
Fleet: Cruising misc	-	-	300.00	(300.00)	-100.0%	
Fleet: Yachting Club of America, Club Membership	-	-	500.00	(500.00)	-100.0%	
Hospitality	(2,713.36)	(2,470.49)	1,000.00	(3,470.49)	-347.0%	
Insurance	1,563.00	4,768.00	5,076.00	(308.00)	-6.1%	
Postage, Printing and Supplies	-	534.08	725.00	(190.92)	-26.3%	includes P.O. Box renewal and Yearbook postage
Program	-	-	250.00	(250.00)	-100.0%	
Program: Change of Watch	-	435.74	400.00	35.74	8.9%	Credits = funds received for Installation of Officers event
Regatta: GSBYRA Club Membership	-	200.00	200.00	-	0.0%	
Regatta: Racing Awards & Trophies for last year events	-	217.25	800.00	(582.75)	-72.8%	
Regatta: Racing Awards & Trophies for this year events	-	-	600.00	(600.00)	-100.0%	
Regatta: Racing misc	-	324.32	500.00	(175.68)	-35.1%	
Regatta: Racing website SBCCRACING	-	-	240.00	(240.00)	-100.0%	
Regatta: US Sailing, Club Membership	250.00	250.00	225.00	25.00	11.1%	
Regatta: US Sailing, PHRF	-	-	195.00	(195.00)	-100.0%	
Storekeeper Expenses	-	1,079.76	1,400.00	(320.24)	-22.9%	
Treasurer: Bank Charges & Expenses	-	-	30.00	(30.00)	-100.0%	
Web Page, Technology	-	283.66	350.00	(66.34)	-19.0%	
Yearbook	-	3,523.59	3,596.00	(72.41)	-2.0%	
Total Expenses:	(189.22)	10,495.48	17,084.41	(7,991.52)	-46.8%	
Total of Revenue minus Expenses:		10,755.42	0.00	12,158.01	71.2%	Positive values on this line show the total of Expenses not yet spent
Other Items, not included in budget: ("Pass through" items, accumulated when received, paid annually)						
Regatta: GSBYRA donations (optional \$7 pp)	98.00	154.00				accumulated from member payments of \$7 ea. Plus additional contributions
Sales Tax set aside from Membership Dues	319.17	433.77				accumulated as member payments are received at 8.625% for NY State sales tax
PAID Regatta: GSBYRA donations (optional \$7 pp)		517.00				Paid to GSBYRA this year in March 2022
PAID Sales Tax set aside from Membership Dues		1,505.93				Paid to NYS this year in March 2022
Other Items, not included in budget: (Extraordinary Items, approved by the SBCC Board)						
zz Outside of Budget	-	1,379.43	-	-	n/a	SBCC purchases for sound system
Excess Reserves to be Spent by Hospitality in 2022			3,136.71			As agreed during SBCC Board Meeting in July

SBCC Balance Sheet		as of 11/30/2022 for November 2022	
Current Liquid Assets		Amounts	
BFCU Checking Account		\$149.44	
BFCU Money Market		\$39,048.54	
BFCU Savings Account		\$1,418.84	
PayPal Account		\$0.00	
Stripe Account		\$82.01	
Total Current Liquid Assets		40,698.83	
Current Liabilities			
GSBYRA Payable/Donations		154.00	
Sales Tax Payable		433.77	
Other Accrued Expenses		-	
Total Current Liabilities		587.77	
Total Liquid Assets Reduced by Total Liabilities		40,111.06	
Non-Liquid Assets (not assigned a cash value)	includes the sound system, trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory		

3. Treasurer's Report (December report)

SBCC Revenue/Expense/Budget Statement	as of 12/31/2022 for December 2022			Green shows	Revenues over budget or Expenses not yet spent	
	This Period	Start to Date	Budget	Variance	% Variance	Red shows Revenues not yet received or Expenses overspent
						Comments or Latest Changes
Revenues: (negative variance shows Revenue not yet received)						A negative Revenue Variance shows Revenue that is still expected to be received
Membership Dues for 2022, net after sales tax	-	15,563.89	15,510.11	53.78	0.3%	Received 10/1/2022 - 9/30/2023; reduced by sales tax
Storekeeper Income	97.52	1,100.21	1,400.00	(299.79)	-21.4%	includes sales + credits for new full/regular members
Interest Income	59.61	401.34	174.30	227.04	130.3%	
Total Revenues:	157.13	17,065.44	17,084.41	(18.97)	-0.1%	Positive Variance Amount means actual revenue is > budget plan
Membership Dues for 2023, net after sales tax	5,834.80	10,177.39				Received starting 10/1/2023; Not included in totals for 2022
Expenses: (negative variance shows budget funds not yet spent)						A negative Expense Variance shows funds were still available to be spent
(Funds being used from Savings for this year's budget)			(1,402.59)	-	0.0%	Funds from Savings added to this year's Budget
Commodore Discretion	-	588.69	500.00	88.69	17.7%	
Fleet: Cruising Awards & Trophies for last year events	-	49.74	800.00	(750.26)	-93.8%	
Fleet: Cruising Awards & Trophies for this year events	150.00	861.14	800.00	61.14	7.6%	
Fleet: Cruising misc	-	-	300.00	(300.00)	-100.0%	
Fleet: Yachting Club of America, Club Membership	500.00	500.00	500.00	-	0.0%	
Hospitality	4,819.26	2,348.77	1,000.00	1,348.77	134.9%	
Insurance	-	4,768.00	5,076.00	(308.00)	-6.1%	
Postage, Printing and Supplies	59.40	593.48	725.00	(131.52)	-18.1%	includes P.O. Box renewal and Yearbook postage
Program	-	-	250.00	(250.00)	-100.0%	
Program: Change of Watch	-	435.74	400.00	35.74	8.9%	Credits = funds received for Installation of Officers event
Regatta: GSBYRA Club Membership	-	200.00	200.00	-	0.0%	
Regatta: Racing Awards & Trophies for last year events	-	217.25	800.00	(582.75)	-72.8%	
Regatta: Racing Awards & Trophies for this year events	-	-	600.00	(600.00)	-100.0%	
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Regatta: Racing website SBCCRACING	-	-	240.00	(240.00)	-100.0%	
Regatta: US Sailing, Club Membership	-	250.00	225.00	25.00	11.1%	
Regatta: US Sailing, PHRF	-	-	195.00	(195.00)	-100.0%	
Storekeeper Expenses	-	1,079.76	1,400.00	(320.24)	-22.9%	
Treasurer: Bank Charges & Expenses	-	-	30.00	(30.00)	-100.0%	
Web Page, Technology	-	283.66	350.00	(66.34)	-19.0%	
Yearbook	-	3,523.59	3,596.00	(72.41)	-2.0%	
Total Expenses:	5,528.66	16,024.14	17,084.41	(2,462.86)	-14.4%	
Total of Revenue minus Expenses:		1,041.30	0.00	2,443.89	14.3%	Positive values on this line show the total of Expenses not yet spent
Other Items, not included in budget: ("Pass through" items, accumulated when received, paid annually)						
Regatta: GSBYRA donations (optional \$7 pp)	203.00	357.00				accumulated from member payments of \$7 ea. Plus additional contributions
Sales Tax set aside from Membership Dues	550.76	984.53				accumulated as member payments are received at 8.625% for NY State sales tax
PAID Regatta: GSBYRA donations (optional \$7 pp)		517.00				Paid to GSBYRA this year in March 2022
PAID Sales Tax set aside from Membership Dues		1,505.93				Paid to NYS this year in March 2022
Other Items, not included in budget: (Extraordinary Items, approved by the SBCC Board)						
zz Outside of Budget	-	1,379.43	-	-	n/a	SBCC purchases for sound system
Excess Reserves to be Spent by Hospitality in 2022			3,136.71			As agreed during SBCC Board Meeting in July
Hospitality: net total expenditures vs budget		2,348.77	4,136.71	(1,787.94)	-43.2%	

SBCC Balance Sheet	as of 12/31/2022 for December 2022
Current Liquid Assets	Amounts
BFCU Checking Account	\$7.13
BFCU Money Market	\$39,941.69
BFCU Savings Account	\$410.84
PayPal Account	\$0.00
Stripe Account	\$1,556.20
Total Current Liquid Assets	41,915.86
Current Liabilities	
GSBYRA Payable/Donations	357.00
Sales Tax Payable	984.53
Other Accrued Expenses	-
Total Current Liabilities	1,341.53
Total Liquid Assets Reduced by Total Liabilities	40,574.33
Non-Liquid Assets (not assigned a cash value)	Not included in these reports: Other assets such as the sound system, trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory

6. Membership's Report

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2023	76	55	18	10	0	159	141	18	7	5	0	0	15030.00	450.00
2022	78	50	18	9	1	156	156	0	5	9	3	4	17440.00	543.00
2021	88	46	18	11	1	164	164	0	9	9	3	2	18475.00	517.00
2020	94	39	19	14	1	167	167	0	7	11	4	1	19065.00	364.00
2019	112	29	18	16	0	175	175	0	8	11	5	10	18520.30	441.00
2018	121	29	20	20	0	190	190	0	10	9	5	7	20535.00	448.00

New Member Name	Membership_Type	Date_Joined	Member Email
Alexis & Cathy Stephani	REGULAR	2023-01-21	alexis.stephani@gmail.com
Joseph Nador	ASSOCIATE	2022-11-28	jmsnadorjr@gmail.com
Ryan & Melissa Wood	ASSOCIATE	2022-11-28	rywood2002@yahoo.com
Nicholas Loretta	REGULAR	2022-10-29	nicholasloretta@gmail.com
John McKenna	REGULAR	2022-10-25	mcke01@gmail.com
Michael Quinn & Jackie Scoglio	REGULAR	2022-10-25	michaelquinn8188@gmail.com
Martin & Brenda Kelly	ASSOCIATE	2022-10-25	e920dhs@gmail.com

Resigned Member Name	Date_Resigned	Year Joined
Carey Daveiler & Darylanne Boyle	2023-01-27	2021
Mike & Wendy Bernardis	2023-01-12	2021
Lynda Lane	2022-12-17	2016
Della Bucher	2022-10-25	1998
Nancy Sherman	2022-10-25	1998

Pending_Member	First_name	mtype	Street_add	City_state	Yacht_name	Model	LOA	Date_added
Ehatt	Jean & Peter	PENDING	45 Lyndale Ct	Shirley, NY 11967	For Sail	272 O'day	27'	2023-01-29
Jacobitti	Scott & Maggie	PENDING	371 Foster Ave.	Sayville, NY 11782	Amparo	Bristol 35.5	35'5"	2023-01-09
Van Stipriaan	Walther & Kathelyn Young	PENDING	42 South Bay Ave	Amityville, NY 11701	Halve Maen	Tartan 33	33' 7"	2023-01-21
Yovino	Michael & Korin	PENDING	205 Sayville Blvd	Sayville, NY 11782	It's Never Too Late	Sea Ray Amberjack 290	29'	2023-01-16