

# South Bay Cruising Club

Minutes of the Board Meeting

July 31, 2023

West Islip Library, West Islip, New York

**Officers Present:** Jeff Frederick: Commodore Stephanie Pizer: Rear Commodore  
Scott Gesele: Vice Commodore

**Officers Absent:** Rich Troy: Treasurer Wendy Gesele: Recording Secretary

**Governors Present:** Charlie Margeson Joyce Gotard John Davis David Tedesco Bob VanTassel

**Governors Absent:** Jeff Mattera Rich LaBella

## Committee Chairpersons Present:

Todd McCarthy - Fleet Captain	Jay Pizer - Yearbook
Charlie Margeson - Regatta Captain	Dennis Krug - Historian
Pam McCarthy - Membership	Glen Bernichon - Storekeeper
Susan Moran & Jean Sidebottom - Hospitality	Sandy Carlberg & Michele Jaeger - Welcoming
Joe Werkmeister - Corresponding Secretary	Rich Mourino - Webmaster

**Committee Chairpersons Absent:** Duncan Burns - Fleet Chaplain Bob Forman & Jeff Mattera - Program  
Kristine Schaefer- Fleet Surgeon Jeremy Wiss - Legal Chair Rob Gutmann - GSBYRA  
Fred Golder - Mailing

**1. Commencement of the Meeting:** A quorum being present, Commodore Jeff Frederick commenced the meeting at 19:37.

**2. Approval of the Minutes as presented by the Recording Secretary:**

- Motion to dispense reading of June minutes made, seconded and approved.
- Motion to adopt June minutes made, seconded and approved.

**3. Report of the Treasurer:** Rich Troy: *See page 4 Appendix 3*  
Treasurer's Report from Rich Troy, for June 2023

The major financial changes (\$200+) in this reporting period include:

- Payments for Commissioning Day
- Regatta expenses
- Postage expenses
- Storekeeper expenses

Observation: Our expenses in June show that our club was starting to "wake up" for this season!

WELL DONE! Our 2023 goals for Membership Income have already been exceeded by **over 30%**, due to the wonderfully large number of new members!

As usual:

This report was generated after receipt of our prior monthly financial statements from our accounts at Stripe.com (for online credit card payments), Zettle/PayPal (for in-person credit card payments) and the BFCU (Bethpage Federal Credit Union for checking/savings). The amounts in this report are fully reconciled with those bank statements.

The income totals reported by Membership will differ from the amounts reported here because this report shows:

1. the 'net income' from membership payments, reduced by our member's GSBYRA payments, sales tax and Storekeeper items given to new Members, along with
2. what was received and deposited by the end of the month being reported.

Membership payments for the 2023 membership year are counted when received from 10/1/2022 to 9/30/2023.

The attached pages include the SBCC reports for Revenue/Expense Statement and Balance Sheet.

4. **Report of the Fleet Captain:** Todd McCarthy:
  - The SBCC Cruisers are back from the annual Two/Three Week Summer Cruise.
  - Thanks to our Commodore Jeff Fredrick for his leadership and for organizing the cruise and to Jay Pizer for his leadership organizing the return of the Two Week Cruise members.
  - The weekend RV weather has been challenging, and attendance has been down lately. I expect an increase in attendance with cruisers returning from the Two/Three Week Cruise.
  - Discussed storm at Pirates RV and decided if there is a storm warning, do NOT raft up for the night.
  
5. **Report of the Regatta Captain:** Charlie Margeson:
  - 2 cancellations for the Thursday night Babylon Twilight due to weather; rescheduling for upcoming Thursday
  - BSIR: only 1 weather related cancellation this month; averaging 12-13 boats/race
  - Race around Long Island started on 7/27; had 2 boats representing SBCC (Scapegoat and Resilience); race discussed
  - Commodore's Cup was 7/23
    - Has been changed from 2 races to 1 race
    - Good turnout, 11 boats showed; race discussed; only 1 Babylon boat present
    - Thanked Commodore Frederick for scoring on the race committee
  - West Island coming up 8/12, let me know if you want to race or crew
  - Invitational this weekend; waiting for info from Bay Shore Yacht Club
  - Discussed/debated the new sport boat division; requirements, results, as well as pros and cons.
  
6. **Report of the Membership Committee:** Pam McCarthy: See *page 5 Appendix 6*
  - It's great to see so many people joining SBCC! I hope it continues.
  - We have 1 member to vote in at the meeting. Thanks to Stephanie, he has decided to rejoin.
    - Scott & Jeanne Marie Flaughner- Associate Member **voted; accepted unanimously**
  - We have only 1 member that remains unpaid; discussed reasons (pays on 12/31 re: club political reasons)
  - No members have resigned recently.
  
7. **Report of the Fleet Chaplain:** Duncan Burns: absent; no report
  
8. **Report of the Program Committee:** Bob Forman & Jeff Mattera: absent; no report
  
9. **Report of the Hospitality Committee:** Susan Moran & Jean Sidebottom:
  - Gearing up for the Blast
    - Farley is taking the lead; met with him and Farley has communicated with the Wharf to address issues that occurred last year
    - It will be 3 hours long (12:00-15:00)
    - We supply coffee, dessert, and paper goods
    - Dinghies can be tied up on the Bay side of the bulkhead (not in the basin)
      - Joe will include a marked screenshot in the *Masthead*
  
10. **Report of the Fleet Surgeon:** Kristine Schaefer: absent; no report
  
11. **Report of the Corresponding Secretary:** Joe Werkmeister:
  - The *Masthead* should be published by Sunday; if you have anything to contribute, please send ASAP
  - 25 members signed up for the 1 week cruise; 23 for Watch Hill and a different 23 for Sailors Haven
  - Discussed RV at Hemlock Cove challenge...you can win West Marine gift cards!
  - SBCC "South" got together and checked out the questions for the challenge, helping to categorize the questions by difficulty level
  - Commodore Frederick commented the *Masthead* has been looking great
  
12. **Report of the Yearbook Committee:** Jay Pizer: no report
  - Charlie mentioned we received a compliment on our yearbook just today.
  
13. **Report of the Historian:** Dennis Krug: no report
  - Ask if we were doing any activities at Bellport during 1 week cruise; in the past they appreciate a heads up.

**14. Report of the Store Keeper: Glen Bernichon:**

- Roger Ramsdell Long sleeve shirts (without hood) have come in. They are \$22; showed samples
  - Have not been able to get them with the hood; have ordered 24 without hood
  - Picture is on back, front is blank
  - Have 5 t-shirts left; listed sizes
- Has an order in for Stephanie and Rich M. has an order to be sent in; we've have not heard back re: Stephanie's order.
  - Unusual. Although vender (Gear Up Apparel) is typically unreliable with responding to emails, she is reliable with sending the merchandise promptly; this order is over a month old.
  - May look for another vender. Discussed pros and cons staying with this one. Will try to contact again; may be on vacation.
- Also have 10 burgees with him for those who may need to purchase a new one after weathering the storm at Hemlock Cove (\$26)

**15. Report of the Legal Chair: Jeremy Wiss: absent; no report**

**16. Report of the GSBYRA Representative: Rob Gutmann: absent; no report**

**17. Report of the Mailing Committee: Fred Golder: absent; no report**

**18. Report of the Welcoming Committee: Sandy Carlberg & Michele Jaeger:**

- I now have an ample # of GSBYRA guides to include in New Member packages thanks to Rob Gutmann.

**19. Report of the Webmaster: Rich Mourino:**

- Some maintenance done on the website his month; discussed what was completed.
- Expect to upgrade the newsletter sometime in the next few weeks.
- Commodore Frederick thanked Rich for setting up and sending out the Google drive links for people to "drag and drop" photos
- It is then transferred to the gallery on the clubs website and can be used by Yearbook as source of pictures.

**20. Governor's Reports:**

Charlie Margeson: no report

Rich LaBella: absent; no report

Jeff Mattera: absent; no report

David Tedesco: no report

John Davis: no report

Joyce Gotard: no report

Bob VanTassel:

- Congratulations on the 2-3 week cruise!
- Claudio and Florie are anticipating on sailing the boat to Italy; Florie will fly. Claudio trying to decide whether to find a crew or ship it (probably will be the same price). Discussed minutia of trip.

**21. Report of the Rear Commodore: Stephanie Pizer: no report**

**22. Report of Vice Commodore: Scott Gesele: no report**

**23. Report of the Commodore: Jeff Frederick: Busy month!**

- 2 week cruise; as a group we did really well with issues that arose with boat and weather; discussed
- Thanks to all that participated; all had a great time

**24. Other Business/ New Business:**

Old Business: n/a

New Business:

- Bob Van Tassel: Because there is an increase in children in the club, is there any possibility of the club purchasing an Opti? Idea discussed; don't know how to make it happen.
- Charlie Margeson: Very proud of the teamwork shown by the raft in distress during the storm at Hemlock Cove. Everyone stayed calm and cool and did what needed to be done; it was well handled.
  - Event and conditions were discussed.
  - Next time: put on the radio if you see the weather in the distance. Then break up the raft and anchor out so there is less stress on anchors, etc.

**25. Adjournment:** There being no further business before the Board, Commodore Jeff Frederick adjourned the meeting at 2042.

# Appendices

## 3. Treasurer's Report

SBCC Revenue/Expense/Budget Statement	as of 6/30/2023 for June 2023			Green shows Revenues over budget or Expenses not yet spent Red shows Revenues not yet received or Expenses overspent		Comments or Latest Changes
	This Period	Start to Date	Budget	Variance	% Variance	
<b>Revenues: (negative variance shows Revenue not yet received)</b>						<b>A negative Revenue Variance shows Revenue that is still expected to be received</b>
Membership Dues for 2023, net after sales tax	502.62	17,721.63	13,635.66	4,085.97	30.0%	Received 10/1/2023 - 9/30/2024; reduced by sales tax
Interest Income	75.32	429.12	401.34	27.78	6.9%	
Storekeeper Income	229.03	962.98	1,100.21	(137.23)	-12.5%	includes sales + credits for new full/regular members
<b>Total Revenues:</b>	<b>806.97</b>	<b>19,113.73</b>	<b>15,137.21</b>	<b>3,976.52</b>	<b>26.3%</b>	Positive Variance Amount means actual revenue is > budget plan
<b>Expenses: (negative variance shows budget funds not yet spent)</b>						<b>A negative Expense Variance shows funds were still available to be spent</b>
Commodore Discretion	-	274.87	500.00	(225.13)	-45.0%	
Fleet: Cruising Awards & Trophies for last year events	-	119.42	800.00	(680.58)	-85.1%	
Fleet: Cruising Awards & Trophies for this year events	-	66.26	800.00	(733.74)	-91.7%	
Fleet: Cruising misc	-	49.75	300.00	(250.25)	-83.4%	
Fleet: Yachting Club of America, Club Membership	-	-	500.00	(500.00)	-100.0%	
Hospitality	466.21	(996.35)	1,000.00	(1,996.35)	-199.6%	
Insurance	-	-	5,244.00	(5,244.00)	-100.0%	
Postage, Printing and Supplies	455.14	869.62	725.00	144.62	19.9%	includes P.O. Box renewal \$230 and postage for new members and Yearbook
Program	-	127.41	250.00	(122.59)	-49.0%	
Program: Change of Watch	-	-	400.00	(400.00)	-100.0%	
Regatta: GSBYRA Club Membership	-	-	200.00	(200.00)	-100.0%	
Regatta: Racing Awards & Trophies for last year events	-	447.98	800.00	(352.02)	-44.0%	
Regatta: Racing Awards & Trophies for this year events	86.90	86.90	600.00	(513.10)	-85.5%	
Regatta: Racing misc	291.32	291.32	500.00	(208.68)	-41.7%	
Regatta: Racing website SBCCRACING	-	252.00	264.00	(12.00)	-4.5%	
Regatta: US Sailing, Club Membership + PHRF	-	-	250.00	(250.00)	-100.0%	
Storekeeper Expenses	502.20	1,350.24	1,276.00	74.24	5.8%	(74.24)
Treasurer: Bank Charges & Expenses	-	-	30.00	(30.00)	-100.0%	
Web Page, Technology	54.30	293.17	350.00	(56.83)	-16.2%	
Yearbook	-	-	3,876.00	(3,876.00)	-100.0%	
<b>Total Expenses:</b>	<b>1,856.07</b>	<b>3,232.59</b>	<b>18,665.00</b>	<b>(15,432.41)</b>	<b>-82.7%</b>	
<b>Total of Revenue minus Expenses:</b>		<b>15,881.14</b>	<b>(3,527.79)</b>	<b>19,408.93</b>	<b>104.0%</b>	Positive values on this line show the total of Expenses not yet spent
<b>Other Items, not included in budget: ("Pass through" items, accumulated when received, paid annually)</b>						
Regatta: GSBYRA donations (optional \$7 pp)	14.00	557.00				accumulated from member payments of \$7 ea. Plus any additional contributions
Sales Tax set aside from Membership Dues	47.44	270.94				accumulated as member payments are received at 8.625% for NY State sales tax
PAID Regatta: GSBYRA donations (optional \$7 pp)		517.00				Last paid to GSBYRA in March 2022
PAID Sales Tax set aside from Membership Dues		1,348.52				Last paid to NYS in March 2023
<b>Other Items, not included in budget: (Extraordinary Items, approved by the SBCC Board)</b>						
zz Outside of Budget	-	543.13	-	-	n/a	Annual fee to BSYC for storage of trailer on their property (new as of Feb 2022)
Excess Reserves to be Spent in 2023		-	3,296.72			As agreed during SBCC Board Meeting
Hospitality: net total expenditures vs budget		(996.35)	4,296.72	(5,293.07)	-123.2%	If Hospitality is assigned all "Excess Reserves"
Storekeeper: net total expenditures vs income + budget	(273.17)	(387.26)	(175.79)	(211.47)	120.3%	
Estimated end of year results			(231.07)			If end of year = total of all budgets including excess reserves

SBCC Balance Sheet		as of 6/30/2023 for June 2023	
<b>Current Liquid Assets</b>		<b>Amounts</b>	
BFCU Checking Account		\$184.59	
BFCU Money Market		\$46,239.26	
BFCU Savings Account		\$41.48	
PayPal Account		\$0.00	
Stripe Account		\$0.00	
Zettle Account		\$0.00	
<b>Total Current Liquid Assets</b>		<b>46,465.33</b>	
<b>Current Liabilities</b>			
GSBYRA Payable/Donations		557.00	
Sales Tax Payable		270.94	
Other Accrued Expenses		-	
<b>Total Current Liabilities</b>		<b>827.94</b>	
<b>Total Liquid Assets Reduced by Total Liabilities</b>		<b>45,637.39</b>	
<b>Non-Liquid Assets (not assigned a cash value)</b>	Not included in these reports: Other assets such as the sound system, trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory		

## 6. Membership's Report

### Membership report:

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	GSBYRA
2023	87	55	18	12	0	172	171	1	22	9	1	1	19420	569
2022	78	50	18	9	1	156	156	0	5	9	3	4	17440	543
2021	88	46	18	11	1	164	164	0	9	9	3	2	18475	517
2020	94	39	19	14	1	167	167	0	7	11	4	1	19065	364
2019	112	29	18	16	0	175	175	0	8	11	5	10	18520.3	441
2018	121	29	20	20	0	190	190	0	10	9	5	7	20535	448

Not In Good Standing	First Name	Membership	Year Joined	homephone	Cellphone	Sponsor 1	Sponsor 2
Romaine	Mark & Carolyn	REGULAR	2007		631-334-8933	Eppig, Aileen	

Pending Members	First name	mtype	Street add	City state	Yacht name	Model	LOA	Date added
Flaucher	Scott & Jeanne	PENDING	8 Wigwam Path	Babylon, NY 11702			19'	6/28/2023

### New Members:

New Member Name	Membership Type	Date Joined	Member Email
Michael Saganic & Nicole Scala	ASSOCIATE	6/17/2023	mikesag@gmail.com
Brian & Dawn Ruggiero	REGULAR	6/16/2023	brianruggiero@yahoo.com
Andrew Aguirre	REGULAR	6/16/2023	badajja2003@yahoo.com
Carrie Vasiluth	ASSOCIATE	6/16/2023	cvasiluth@nsls.legal
Jason Eidinoff & Angel Macchia	REGULAR	5/22/2023	jeidinoff@gmail.com
Gustave Rappold	REGULAR	5/22/2023	ironfistbrewery@yahoo.com
John & Jackie Wolf	ASSOCIATE	4/25/2023	jewolfgt@yahoo.com
Will Reichel	REGULAR	4/25/2023	willreichel26@gmail.com
James & Annmarie Mitchell	REGULAR	4/25/2023	thejimster520@live.com
Norman Rubin	REGULAR	4/25/2023	nmrdds1@msn.com
Michael & Ronnie Quigley	REGULAR	3/27/2023	mq@qrtinc.com
Barry & Aura Wagner	REGULAR	3/1/2023	fixerguy2012@gmail.com
Joseph Nador	REGULAR	2/28/2023	jmsnadorjr@gmail.com
Jean & Peter Ehatt	REGULAR	1/31/2023	jean@ehatt.com
Walther Van Stipriaan & Katelyn Young	REGULAR	1/31/2023	walther@vanstipriaan.com
Michael & Korin Yovino	ASSOCIATE	1/31/2023	mvyovino73@gmail.com
Scott & Maggie Jacobitti	REGULAR	1/31/2023	scott@snaketray.com
Ryan & Melissa Wood	ASSOCIATE	11/28/2022	rywood2002@yahoo.com
Nicholas Loretta	REGULAR	10/29/2022	nicholasloretta@gmail.com
John McKenna	REGULAR	10/25/2022	mcke01@gmail.com
Michael Quinn & Jackie Scoglio	REGULAR	10/25/2022	michaelquinn8188@gmail.com
Martin & Brenda Kelly	ASSOCIATE	10/25/2022	e920dhs@gmail.com