

South Bay Cruising Club

Minutes of the Board Meeting
February 26, 2024
East Islip Library, East Islip, New York

Officers Present: Scott Gesele: Commodore
Stephanie Pizer: Vice Commodore
Duncan Burns: Rear Commodore
Wendy Gesele: Recording Secretary

Officers Absent: Rich Troy: Treasurer

Governors Present: John Davis Rich LaBella Charlie Margeson Bob VanTassel Jeff Mattera

Governors Absent: Jeff Frederick Joyce Gotard

Committee Chairpersons Present:

Charlie Margeson - Regatta Captain	Glen Bernichon - Storekeeper
Duncan Burns - Fleet Chaplain	Rob Gutmann - GSBYRA
Susan Moran - Hospitality	Christine Smith - Mailing
Heather Reed- Fleet Surgeon	Sandy Carlberg - Welcoming
Jay Pizer - Yearbook	Rich Mourino - Webmaster

Committee Chairpersons Absent: Joe Werkmeister - Fleet Captain Pam McCarthy - Membership
Todd McCarthy - Program Jean Sidebottom - Hospitality Jeff Frederick - Corresponding Secretary
Dennis Krug - Historian Jeremy Wiss - Legal Chair Michele Jaeger - Welcoming

1. Commencement of the Meeting: A quorum being present, Commodore Scott Gesele commenced the meeting at 19:38.

2. Approval of the Minutes as presented by the Recording Secretary:

- Motion to dispense reading of January minutes made, seconded and approved.
- Motion to adopt January minutes made, seconded and approved.

3. Report of the Treasurer: Rich Troy:

Treasurer's Report from Rich Troy, for January 2024

=== Latest News

- The major financial expenses (\$200+) in this reporting period include:
- Payment to Captain Bill's as deposit for The Blast (Hospitality)
- Payments for Racing Awards
- Payment to BSYC for storage of our trailer on their property
- Payment to US Sailing for annual club membership and PHRF

=== (Repeated from last month's Report) Some useful background info, especially for new Board members

- The "Excess Reserves" in the budget were created as a way to spend down our savings, with a goal over a 5 year period to get down to one year's savings (compared to our anticipated expenses). Those Excess Reserve funds have so far been allocated for Hospitality to help reduce the admission costs for the Holiday Party, etc., but those funds could be used for other goals as may be proposed by the Officers and agreed by the Board.
- The "Change of Watch" expenses only occur with the change of Officers once every 2 years, but are financially split over two years as some expenses are incurred during preparation for the event.
- Budget owners: Please be careful and don't overspend your allocated budget, unless you get advance approval from the Commodore!

=== (Repeated in every Report) As usual:

This report was generated after receipt of our prior monthly financial statements from our accounts at Stripe.com (for online credit card payments), Zettle/PayPal (for in-person credit card payments) and the BFCU (Bethpage Federal Credit Union for checking/savings). The amounts in this report are fully reconciled with those bank statements.

1. The income totals reported by Membership will differ from the amounts reported here because this report shows:
2. the 'net income' from membership payments, reduced by our member's GSBYRA payments, sales tax and Storekeeper items given to new Members, along with what was received and deposited by the end of the month being reported.

Membership payments for the 2024 membership year are counted when received from 10/1/2023 to 9/30/2024.

The attached pages include the [Revenue/Expense/Budget Statement](#) and [Balance Sheet](#).

The original Microsoft Excel version of the remaining pages is available upon request.

4. Report of the Fleet Captain: Joe Werkmeister:

- The dates have been set for the two-week and one-week cruises.
 - The two-week cruise will begin with the usual Friday start @ Sore Thumb on 6/28 & will run until 7/14.
 - The one-week cruise will begin with the Margaritaville rendezvous in Great River on 8/17 and will terminate with the rendezvous at Hemlock Cove.
 - I am still in recruiting mode for a one-week cruise captain.
- Two dates remain to fill out the rendezvous schedule: 5/11 & 9/28. The Gesele's & Pizer's have both offered to host a 2nd to cover the September date, but I'm still holding out in an effort to have a different host for every rendezvous.
- The first rendezvous is only 69 days away!

5. Report of the Regatta Captain: Charlie Margeson:

- Schedule completed this weekend and copies sent to Mourino, Winberry, Pizer
 - Still to send to Babylon Yacht Club, GSBYRA, Coast Guard
- Much coordination with Babylon YC
- New Regatta Captains at Babylon (A. Hemingway), Bay Shore (M. Rainis)
 - Race Committee: 8 wkend races done & Bay Shore Twilight is done; Tue pm BSIR still need some assigned.

6. Report of the Membership Committee: Pam McCarthy:

- At this time we have 89% of our dues paid up.
 - Another reminder letter was sent out this past week as well.
 - I also have contacted most of the 18 members that remain unpaid via personal text or email.
- I also had several members resign.
- We need also to vote a member from Associate membership to Regular Membership after his recent sailboat purchase. I just recently sent his application to the board.
 - Michael Saganic & Nicole Scala (Associate→Regular) **VOTED: APPROVED UNANIMOUSLY**

7. Report of the Fleet Chaplain: Duncan Burns: no report

8. Report of the Program Committee: Todd McCarthy:

- Upcoming Programs: Both at West Islip Library and starting at 1:30pm; refreshments will be served.
 - March 10: Rigging by Ian Holzmacher and Wooden Boat Building by Roger Holzmacher
 - April 28: Cruising 101 and Racing 101 by Duncan and Barbara Burns & Rafting 101 by Jeff Mattera

9. Report of the Hospitality Committee: Susan Moran:

- Hospitality has been busy solidifying the events for the year, and we are able to share the following:
 - The Spring Party on Saturday, April 13th from 4-8 PM at the Bay Shore Yacht Club
 - Commissioning Day on Sunday, June 2nd from Noon-4 PM at the Bay Shore Yacht Club (Ken Lyndal is point person)
 - The Blast on Saturday, August 10th from 11:30 AM-3:30 PM at Captain Bill's in Bay Shore
 - The Boatyard Party on Saturday, November 2nd from Noon-4 PM at Coastal Yachting Center in Bay Shore
 - The Holiday Party on Saturday, December 14th from 6-10 PM at Shandon Court in East Islip
- We have the lead for the Spring Party (Susan Moran), The Blast (Farley Nechamin) and will be looking to secure leads for the rest at our next meeting of the committee in early March!

10. Report of the Fleet Surgeon: Heather Reed: no report

11. Report of the Corresponding Secretary: Jeff Frederick: absent; no report

12. Report of the Yearbook Committee: Jay Pizer:

- Yearbooks usually given out at both Spring Party (SP) & Commissioning Day (CD) but because CD is late this year would like to give out at SP & via volunteer messenger then mail rest before CD. There will probably be extra cost associated
- Discussed 1 or 2 books for those living out of state; may be able to change field in membership program.

13. Report of the Historian: Dennis Krug: absent; response no report via email

14. Report of the Store Keeper: Glen Bernichon:

- Replenished Roger Ramsdell shirts
- Purchased additional burgees
- Hats: Need ideas for colors (white, orange, pink)
- Discussed reordering socks (need template) and reintroducing ties
- Discussed inflation affecting prices

15. Report of the Legal Chair: Jeremy Wiss: absent; no report

16. Report of the GSBYRA Representative: Rob Gutmann:

- Have a new & improved web site
 - Will include SBCC racing schedule when receive as well as other racing schedules, regattas, invitational, etc.
 - Will be constantly updated
- Want to rebrand: simplify & easy reading & access to increase young readers/members
 - New web site, new yearbook w integrated calendar
- Wet Pants: Flying Scott event in August
- Will bring a box of GSBYRA yearbooks to Commissioning Day
 - Can also coordinate mailing

17. Report of the Mailing Committee: Christine Smith: no report

18. Report of the Welcoming Committee: Sandy Carlberg:

- Reminded Board what welcoming does for new members

19. Report of the Webmaster: Rich Mourino:

- Preliminary Schedules for 2 Week Cruise, Party Schedule and RV schedule has been added to website. (prefer Excel)
- I am missing a preliminary 1 week cruise schedule.
- Please provide the final schedules when completed.
- A reminder email to members with dues not paid was sent out a few days ago.

20. Governor's Reports:

John Davis: no report

Jeff Frederick: absent; no report

Joyce Gotard: absent; no report

Rich LaBella: changed email address

Charlie Margeson: no report

Jeff Mattera: no report

Bob VanTassel: no report

21. Report of the Rear Commodore: Duncan Burns: no report

22. Report of Vice Commodore: Stephanie Pizer: no report

23. Report of the Commodore: Scott Gesele: looking forward to the 2024 sailing season

24. Other Business/ New Business:

Old Business: introduced budget, discussed some detail, **VOTED: APPROVED**

New Business: N/A

25. Adjournment: There being no further business before the general membership, Commodore Scott Gesele adjourned the meeting at 20:37.

Appendices

3. Treasurer's Report:

SBCC Revenue/Expense/Budget Statement	as of 1/31/2024 for January 2024			Green shows Revenues over budget or Expenses not yet spent Red shows Revenues not yet received or Expenses overspent		
	This Period	Start to Date	Budget (pending approval)	Variance	% Variance	Comments or Latest Changes
Revenues: (negative variance shows Revenue not yet received)						A negative Revenue Variance shows Revenue that is still expected to be received
Membership Dues for 2024, net after sales tax	2,922.10	16,481.45	16,647.45	(166.00)	-1.0%	Received 10/1/2023 - 9/30/2024; reduced by sales tax
Interest Income	40.64	40.64	711.02	(670.38)	-94.3%	
Storekeeper Income	130.61	130.61	1,407.49	(1,276.88)	-90.7%	includes sales + credits for new full/regular members
Total Revenues for 2024:	3,093.35	16,652.70	18,765.96	(2,113.26)	-11.3%	Positive Variance Amount means actual revenue is > budget plan
Expenses: (negative variance shows budget funds not yet spent)						A negative Expense Variance shows funds were still available to be spent "Excess Reserves" are shown as a negative value to favorably impact overall budget
"Excess Reserves" (allocations shown below)	-	-	(2,925.19)			
BSYC Trailer Storage	543.13	543.13	544.00	(0.87)	-0.2%	
Commodore Discretion	-	-	500.00	(500.00)	-100.0%	
Fleet: Cruising Awards & Trophies for last year events	-	-	800.00	(800.00)	-100.0%	
Fleet: Cruising Awards & Trophies for this year events	-	-	800.00	(800.00)	-100.0%	
Fleet: Cruising misc	33.16	33.16	300.00	(266.84)	-88.9%	
Fleet: Yachting Club of America, Club Membership	-	-	500.00	(500.00)	-100.0%	
Hospitality	(100.00)	(100.00)	1,600.00	(1,700.00)	-106.3%	
Insurance	-	-	5,399.00	(5,399.00)	-100.0%	
Postage, Printing and Supplies	-	-	1,025.00	(1,025.00)	-100.0%	
Program	53.19	53.19	250.00	(196.81)	-78.7%	
Program: Change of Watch	(1,050.17)	(1,050.17)	400.00	(1,450.17)	-362.5%	Credits here are from January receipts; Expenses will appear in February
Regatta: GSBYRA Club Membership	-	-	200.00	(200.00)	-100.0%	
Regatta: Racing Awards & Trophies for last year events	465.03	465.03	800.00	(334.97)	-41.9%	
Regatta: Racing Awards & Trophies for this year events	-	-	600.00	(600.00)	-100.0%	
Regatta: Racing misc	-	-	500.00	(500.00)	-100.0%	
Regatta: Racing website SBCCRACING	-	-	278.00	(278.00)	-100.0%	
Regatta: US Sailing, Club Membership + PHRF	250.00	250.00	250.00	-	0.0%	
Storekeeper Expenses	-	-	1,840.00	(1,840.00)	-100.0%	
Treasurer: Bank Charges & Expenses	-	-	30.00	(30.00)	-100.0%	
Web Page, Technology	-	-	570.00	(570.00)	-100.0%	
Yearbook	-	-	4,506.00	(4,506.00)	-100.0%	
Total Expenses:	194.34	194.34	18,766.81	(21,497.66)	-114.6%	
Total of Revenue minus Expenses:		16,458.36	(0.85)	19,384.40	103.3%	Positive values on this line show the total of Expenses not yet spent ↑ if negative, budget is estimated to overspend by this amount this year, including "Excess Reserves"
"Excess Reserves" Available for Allocations			2,925.19			A positive value on this line shows the total of "Excess Reserves" at the budget start
Allocation #1 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Allocation #2 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Allocation #3 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Allocation #4 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Total of "Excess Reserves" Allocations so far	-	-	2,925.19	(2,925.19)	-100.0%	A positive value on this line shows the total of "Excess Reserves" remaining to be spent
Other Items, not included in budget: ("Pass through" items, accumulated when received, paid annually)						
Liability: Regatta GSBYRA donations (optional \$7 pp)	(95.00)	(340.00)				accumulated from member payments of \$7 ea. Plus any additional contributions
Liability: Sales Tax set aside from Membership Dues	(290.10)	(1,305.09)				accumulated as member payments are received at 8.625% for NY State sales tax
PAID: Regatta GSBYRA donations (optional \$7 pp)		564.00				Last paid to GSBYRA in July 2023
PAID: Sales Tax set aside from Membership Dues		1,348.52				Last paid to NYS in March 2023

SBCC Balance Sheet		as of 1/31/2024 for January 2024	
		Amounts	
Current Liquid Assets			
BFCU Checking Account		2,227.02	
BFCU Money Market		44,313.30	
BFCU Savings Account		116.02	
PayPal Account		-	
Stripe Account		-	
Zettle Account		-	
Total Current Liquid Assets		46,656.34	
Current Liabilities			
GSBYRA Payable/Donations		(340.00)	
Sales Tax Payable		(1,305.09)	
Other Accrued Expenses		-	
Total Current Liabilities		(1,645.09)	
Total Liquid Assets Reduced by Total Liabilities		48,301.43	
Non-Liquid Assets (not assigned a cash value)	Not included in these reports: Other assets such as the sound system, trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory		

6. Membership Report:

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2024	85	54	19	12	0	170	152	18	6	7	1	0	15920.00	480.00
2023	87	53	18	13	0	171	172	0	24	9	4	0	19820.00	576.00
2022	78	50	18	9	1	156	156	0	5	9	3	4	17440.00	543.00
2021	88	46	18	11	1	164	164	0	9	9	3	2	18475.00	517.00
2020	94	39	19	14	1	167	167	0	7	11	4	1	19065.00	364.00
2019	112	29	18	16	0	175	175	0	8	11	5	10	18520.30	441.00

New Member Name	Membership_Type	Date_Joined	Member Email
James & Eileen Mayor	REGULAR	2024-01-30	jmayer167@gmail.com
Buddy Braile & Crista Mannino	REGULAR	2024-01-11	buddybraile@gmail.com
Marie Lindell	REGULAR	2023-11-27	marie.s.lindell@gmail.com
Will Lovelock & Teynaum Bowen	REGULAR	2023-11-27	eekanti@gmail.com
Bryan & Caryn Mcloughlin	SENIOR	2023-10-29	bmattack@yahoo.com

Resigned Member Name	Date_Resigned	Year Joined	Member Type
Richard & Sandy Czach	2024-01-26	1988	SENIOR
Andrew & Tiffany Drossos	2024-01-19	2015	REGULAR
Bruce & Melissa Kennedy	2024-01-04	1975	REGULAR
Andrew & Krista Hemingway	2023-12-16	2005	REGULAR
Robert & Timmi Obrien	2023-11-10	2011	REGULAR
Dennis & Barbara Connor	2023-11-08	1983	SENIOR
Luis & Barbara Rodriguez	2023-11-05	2017	REGULAR