

# South Bay Cruising Club

Minutes of the Board Meeting  
March 25, 2024  
West Islip Library, West Islip, New York

**Officers Present:** Scott Gesele: Commodore Wendy Gesele: Recording Secretary  
Duncan Burns: Rear Commodore

**Officers Absent:** Stephanie Pizer: Vice Commodore Rich Troy: Treasurer

**Governors Present:** John Davis Joyce Gotard Jeff Mattera  
Jeff Frederick Charlie Margeson Bob VanTassel

**Governors Absent:** Rich LaBella

## Committee Chairpersons Present:

Joe Werkmeister - Fleet Captain	Dennis Krug - Historian
Charlie Margeson - Regatta Captain	Glen Bernichon - Storekeeper
Duncan Burns - Fleet Chaplain	Rob Gutmann - GSBYRA
Jean Sidebottom & Susan Moran - Hospitality	Sandy Carlberg & Michele Jaeger - Welcoming
Jeff Frederick - Corresponding Secretary	Rich Mourino - Webmaster

**Committee Chairpersons Absent:** Pam McCarthy - Membership Todd McCarthy - Program  
Heather Reed- Fleet Surgeon Jay Pizer - Yearbook Jeremy Wiss - Legal Chair  
Christine Smith - Mailing

**1. Commencement of the Meeting:** A quorum being present, Commodore Scott Gesele commenced the meeting at 1933.

## **2. Approval of the Minutes as presented by the Recording Secretary:**

- Motion to dispense reading of February minutes made, seconded and approved.
- Motion to adopt February minutes made, seconded and approved.

## **3. Report of the Treasurer: Rich Troy:**

Treasurer's Report from Rich Troy, for February 2024

=== Latest News

The major financial expenses (\$200+) in this reporting period include:

- Deposit payment to Captain Bill's for The Blast
- Reimbursement for expenses from the Program Event, Change of Watch
- Deposit payments to BSYC for Commissioning Day and the Spring Party

=== (Repeated in every Report) As usual:

This report was generated after receipt of our prior monthly financial statements from our accounts at Stripe.com (for online credit card payments), Zettle/PayPal (for in-person credit card payments) and the BFCU (Bethpage Federal Credit Union for checking/savings). The amounts in this report are fully reconciled with those bank statements.

The income totals reported by Membership will differ from the amounts reported here because this report shows:

1. the 'net income' from membership payments, reduced by our member's GSBYRA payments, sales tax and Storekeeper items given to new Members, along with
2. what was received and deposited by the end of the month being reported.

**Membership payments for the 2024 membership year are counted when received from 10/1/2023 to 9/30/2024.**

The attached pages include the [Revenue/Expense/Budget Statement](#) and [Balance Sheet](#).  
The original Microsoft Excel version of the remaining pages is available upon request.

4. **Report of the Fleet Captain: Joe Werkmeister:**
  - Atlantique is on board to host during the 1 week cruise
  - Joe Werkmeister is the one week cruise captain
  - RV schedule is full
  
5. **Report of the Regatta Captain: Charlie Margeson:**
  - Our 2024 Regatta schedule is now complete and all preparations are in place for the start of the season. This includes updated NOR's, some racing website changes and the filing of our 2024 SBCC race plan with the Coast Guard/Homeland Security Dept. My thanks to the Regatta Committee for all their work again this spring.
  - Our Regatta Skippers Meeting is planned for Sunday, April 7<sup>th</sup> from 2-4PM in the West Islip Library. The 2024 updates will be presented and a racing tips seminar will be provided by Jim Reichel which should be interesting.
  - A reminder: Any new SBCC sailboats should file for their PHRF Handicap rating even if there is no intention of racing. You never know when you might want to join in a weekend race!
  - Eric paid \$250 for racing website subscription (annual cost); not on Treasurer's Report because came in after report submitted.
  - Regatta list is usually used for posting Regatta results
    - Would like to make a separate list for members and non-members who race
      - New notification list requested; Rich setting up
      - Will also be used to notify if race is a go/no go (one way list)
      - Regatta Racing use only - limited group; will be controlled by Regatta
        - Invitationals & usu. Tuesday night racers
        - Have been able to recruit from invitational races in the past; want to keep those racers informed
        - Discussion ensued
          - Used for notification purposes (1 way conversation)
          - Primary contact/controlling
          - Recommend new members auto added if request Regatta
          - Plan to have sign ups starting 4/7 at Skippers' Meeting
          - Who has access (5 people mentioned)
          - What it is to be called
      - Submitted to Board; voted: **APPROVED**
  
6. **Report of the Membership Committee: Pam McCarthy:**
  - We have 95% of our membership paid at this time.
    - There are still 9 members that remain unpaid and after numerous phone calls, texts, emails from me as well as dues notices sent they still remain unpaid.
    - Several members I have spoken to say they will pay while others just have not responded. I will continue to contact them but next month I will include a list of the non-payers in my report.
  - Unfortunately we have had several members resign due to various reasons.
  - Rich Mourino explained if dues not paid by 4/1, member becomes NGS. If still not paid by 6/1 will lose communication (e-mails, lists, etc.)
  
7. **Report of the Fleet Chaplain: Duncan Burns: no report**
  
8. **Report of the Program Committee: Todd McCarthy:**
  - We had a very good turnout March 10 for the Rigging & Wooden Boat Building Seminar by Ian & Roger Holtzmacher.
  - Upcoming Seminar April 28 at the West Islip Library titled "Cruising Racing and Rafting", hosted by Duncan Burns and Jeff Mattera.
  - Duncan is offering "Start Sailing Right" to novice sailors attending seminar;
    - Feels would be good to invite/advertise that we are offering classroom lessons
      - Good to recruit and lets people find crew
    - Board agrees; Duncan said he will take and run with the idea.
  
9. **Report of the Hospitality Committee: Susan Moran & Jean Sidebottom:**
  - Locations/Dates/Deposits for all parties taken care of
  - Still need hosts for Boatyard and Holiday parties
  - Blast (8/10/24) at Captain Bill's is NOT the same as 1<sup>st</sup> day of 1 week cruise (8/17/24).
  - If going to Spring Party, please let Susan know ASAP.
  
10. **Report of the Fleet Surgeon: Heather Reed: absent; no report via text**

**11. Report of the Corresponding Secretary: Jeff Frederick:**

- Getting comfortable with procedures of producing the *Masthead*
- Looking to publish 1<sup>st</sup> week of month
- Please submit work 1 week prior to publishing

**12. Report of the Yearbook Committee: Jay Pizer:**

- The yearbook is nearing completion and should go to the printer's soon. It is looking really good and chock full of interesting and fun stuff to read on a quiet night afloat. The books and membership cards should be set to be delivered to members at the Spring Cocktail Party.
- In the effort to get the books to members sooner, I would like to ask everyone on the board to volunteer to deliver books to members who live near their respective areas. After the Spring Party, I will have a list for the volunteers to choose who they would like to deliver to. You do not need to attend the party to volunteer.
- All the books not given out at the party or by hand delivery will be mailed out, so that all of our members should have the yearbook before Commissioning Day!
- So please sign up and support this initiative.

**13. Report of the Historian: Dennis Krug: no report via email;**

- While in Annapolis visited Naval Museum on grounds of Naval Academy; highly recommend

**14. Report of the Store Keeper: Glen Bernichon:**

- Brought to meeting if you want to purchase a burgee; \$25 cash
- 4 colors for baseball caps on order; will have by Spring Party

**15. Report of the Legal Chair: Jeremy Wiss: absent; no report**

**16. Report of the GSBYRA Representative: Rob Gutmann:**

- Finished web site conversion:
  - Will add other dates including SBCC racing schedule and educational dates
  - 1 & 2 week cruise
- Next challenge: Yearbook
  - More color, simplifying info, improving hands on documents for sailors on the Bay including all races
- Charlie: sent race schedule to GSBYRA; confirmed Rob received and will be adding to web site & yearbook

**17. Report of the Mailing Committee: Christine Smith: no report**

**18. Report of the Welcoming Committee: Sandy Carlberg & Michele Jaeger: no report**

**19. Report of the Webmaster: Rich Mourino:**

- Copy of entire web site data (documents & membership) has been digitally delivered to Historian

**20. Governor's Reports:**

John Davis: no report

Jeff Frederick: no report

Joyce Gotard: no report

Rich LaBella: absent; no report

Charlie Margeson: no report

Jeff Mattera: no report

Bob VanTassel: no report

**21. Report of the Rear Commodore: Duncan Burns:**

- If elected officer or appointed need job description modifications by 4/1/24
- Adding pages that will be helpful include scripts of what/when to say
- Need new hospitality co-chair before end of season

**22. Report of Vice Commodore: Stephanie Pizer: absent; no report via text**

**23. Report of the Commodore: Scott Gesele: no report**

## 24. Other Business/ New Business:

### Old Business:

I (Rich Mourino) started looking into allowing GSBYRA yearbook to be sent to members and came up with a few questions.

1. Do we want our members to get the GSBYRA yearbook **Yes or No**
  - If yes, then we should ask our members if they would like that. If no, we do nothing.
2. How should they get them?
  - If by **mail**, do we want to send some of our members' information (name & address) to another group (GSBYRA)?
  - Or do we rather use **email newsletter** keep our member information hidden and allow GSBYRA chair the ability to send the magazine through our newsletter (separate one just for this). We would create a newsletter just for that purpose called gsbyra.list. This allows members to unsubscribe if they don't want it anymore.
    - GSBYRA would not know the members' info.

After some thought, I think the newsletter method may be better. It keeps our member info hidden, they have the option to unsubscribe at any time, and there would be less maintenance as the member decides when they want to cancel. Adding this newsletter option would be part of the member update screen that membership controls with the member's permission. There is already a screen that members can use to update their records by sending in the corrected information to the membership chair.

The rule would be if they made a donation they could get it but there would be an opt-out option on their record. Or they can get it even without a donation. This rule can be added to the membership system very easily. Our cost would be nothing. Cost to GSBYRA would be the creation of a pdf of their magazine.

- Request by Rob Gutmann
  - Need a list of members who paid \$7 to support GSBYRA
  - Yearbook will be completed by beginning of May; will have enough to give out at Commissioning Day (100+)
  - Can give to Mailing to give to out-of-state/those who don't come to Commissioning Day
- Discussion: traditionally mail out with SBCC yearbook
- Bob VanTassel recommends: have available at Commissioning Day; if can't come, please notify us and we will send it to you.
- New members will continue to receive with welcoming package

### **RESULT:**

- Rob Gutmann will provide 100+ yearbooks to Commissioning Day.
- If SBCC member wants one, can take
- out-of-state members will be mailed separately if paid \$7 and desire yearbook

### New Business: N/A

**25. Adjournment:** There being no further business before the general membership, Commodore Scott Gesele adjourned the meeting at 2043.

# Appendices

## 3. Treasurer's Report:

SBCC Revenue/Expense/Budget Statement	as of 2/29/2024 for February 2024			Green shows Revenues over budget or Expenses not yet spent Red shows Revenues not yet received or Expenses overspent		
	This Period	Start to Date	Budget	Variance	% Variance	Comments or Latest Changes
<b>Revenues: (negative variance shows Revenue not yet received)</b>						<b>A negative Revenue Variance shows Revenue that is still expected to be received</b>
Membership Dues for 2024, net after sales tax	438.66	16,920.11	16,647.45	272.66	1.6%	Received 10/1/2023 - 9/30/2024; reduced by sales tax
Interest Income	39.33	79.97	711.02	(631.05)	-88.8%	
Storekeeper Income	84.02	214.63	1,407.49	(1,192.86)	-84.8%	includes sales + credits for new full/regular members
<b>Total Revenues for 2024:</b>	<b>562.01</b>	<b>17,214.71</b>	<b>18,765.96</b>	<b>(1,551.25)</b>	<b>-8.3%</b>	Positive Variance Amount means actual revenue is > budget plan
<b>Expenses: (negative variance shows budget funds not yet spent)</b>						<b>A negative Expense Variance shows funds were still available to be spent</b>
"Excess Reserves" (allocations shown below)	-	-	(2,925.19)			"Excess Reserves" are shown as a negative value to favorably impact overall budget
BSYC Trailer Storage	-	543.13	544.00	(0.87)	-0.2%	
Commodore Discretion	-	-	500.00	(500.00)	-100.0%	
Fleet: Cruising Awards & Trophies for last year events	-	-	800.00	(800.00)	-100.0%	
Fleet: Cruising Awards & Trophies for this year events	-	-	800.00	(800.00)	-100.0%	
Fleet: Cruising misc	-	33.16	300.00	(266.84)	-88.9%	
Fleet: Yachting Club of America, Club Membership	(500.00)	(500.00)	500.00	(1,000.00)	-200.0%	
Hospitality	2,346.63	2,246.63	1,600.00	646.63	40.4%	
Insurance	-	-	5,399.00	(5,399.00)	-100.0%	
Postage, Printing and Supplies	33.54	33.54	1,025.00	(991.46)	-96.7%	
Program	-	53.19	250.00	(196.81)	-78.7%	
Program: Change of Watch	2,123.96	1,073.79	400.00	673.79	168.4%	Credits here are from January receipts; Expenses will appear in February
Regatta: GSBYRA Club Membership	-	-	200.00	(200.00)	-100.0%	
Regatta: Racing Awards & Trophies for last year events	-	465.03	800.00	(334.97)	-41.9%	
Regatta: Racing Awards & Trophies for this year events	-	-	600.00	(600.00)	-100.0%	
Regatta: Racing misc	-	-	500.00	(500.00)	-100.0%	
Regatta: Racing website SBCRACING	-	-	278.00	(278.00)	-100.0%	
Regatta: US Sailing, Club Membership + PHRF	-	250.00	250.00	-	0.0%	
Storekeeper Expenses	368.28	368.28	1,840.00	(1,471.72)	-80.0%	
Treasurer: Bank Charges & Expenses	-	-	30.00	(30.00)	-100.0%	
Web Page, Technology	-	-	570.00	(570.00)	-100.0%	
Yearbook	-	-	4,506.00	(4,506.00)	-100.0%	
<b>Total Expenses:</b>	<b>4,372.41</b>	<b>4,566.75</b>	<b>18,766.81</b>	<b>(17,125.25)</b>	<b>-91.3%</b>	
<b>Total of Revenue minus Expenses:</b>		12,647.96	(0.85)	15,574.00	83.0%	Positive values on this line show the total of Expenses not yet spent ↑ if negative, budget is estimated to overspend by this amount this year, including "Excess Reserves"
<b>"Excess Reserves" Available for Allocations</b>			2,925.19			A positive value on this line shows the total of "Excess Reserves" at the budget start
Allocation #1 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Allocation #2 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Allocation #3 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Allocation #4 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Total of "Excess Reserves" Allocations so far	-	-	2,925.19	(2,925.19)	-100.0%	A positive value on this line shows the total of "Excess Reserves" remaining to be spent
<b>Other Items, not included in budget: ("Pass through" items, accumulated when received, paid annually)</b>						
Liability: Regatta GSBYRA donations (optional \$7 pp)	(7.00)	(347.00)				accumulated from member payments of \$7 ea. Plus any additional contributions
Liability: Sales Tax set aside from Membership Dues	(41.40)	(1,346.49)				accumulated as member payments are received at 8.625% for NY State sales tax
PAID: Regatta GSBYRA donations (optional \$7 pp)		564.00				Last paid to GSBYRA in July 2023
PAID: Sales Tax set aside from Membership Dues		1,348.52				Last paid to NYS in March 2023

SBCC Balance Sheet	as of 2/29/2024 for February 2024	
	Current	Amounts
<b>Current Liquid Assets</b>		
BFCU Checking Account	1,592.29	
BFCU Money Market	41,252.35	
BFCU Savings Account	49.70	
PayPal Account	-	
Stripe Account	-	
Zettle Account	-	
<b>Total Current Liquid Assets</b>	<b>42,894.34</b>	
<b>Current Liabilities</b>		
GSBYRA Payable/Donations	(347.00)	
Sales Tax Payable	(1,346.49)	
Other Accrued Expenses	-	
<b>Total Current Liabilities</b>	<b>(1,693.49)</b>	
<b>Total Liquid Assets Reduced by Total Liabilities</b>	<b>44,587.83</b>	
<b>Non-Liquid Assets (not assigned a cash value)</b>	Not included in these reports: Other assets such as the sound system, trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory	

## 6. Membership Report:

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2024	82	54	19	12	0	167	158	9	6	10	1	0	16720.00	494.00
2023	87	53	18	13	0	171	172	0	24	9	4	0	19820.00	576.00
2022	78	50	18	9	1	156	156	0	5	9	3	4	17440.00	543.00
2021	88	46	18	11	1	164	164	0	9	9	3	2	18475.00	517.00
2020	94	39	19	14	1	167	167	0	7	11	4	1	19065.00	364.00
2019	112	29	18	16	0	175	175	0	8	11	5	10	18520.30	441.00

New Member Name	Membership_Type	Date_Joined	Member Email
Michael Saganic & Nicole Scala	REGULAR	2024-02-16	mikesag@gmail.com
James & Eileen Mayor	REGULAR	2024-01-30	jmayor167@gmail.com
Buddy Braile & Crista Mannino	REGULAR	2024-01-11	buddybraile@gmail.com
Marie Lindell	REGULAR	2023-11-27	marie.s.lindell@gmail.com
Will Lovelock & Teynaum Bowen	REGULAR	2023-11-27	eekanti@gmail.com
Bryan & Caryn McLoughlin	SENIOR	2023-10-29	bmattack@yahoo.com

Resigned Member Name	Date_Resigned	Year Joined	Member Type
Bill & Qudsia_Osmani Hito	2024-03-13	2021	REGULAR
Mike Funciello & Kristine Schaefer	2024-03-07	2021	REGULAR
Barry & Aura Wagner	2024-03-07	2023	REGULAR
Richard & Sandy Czach	2024-01-26	1988	SENIOR
Andrew & Tiffany Drossos	2024-01-19	2015	REGULAR
Bruce & Melissa Kennedy	2024-01-04	1975	REGULAR
Andrew & Krista Hemingway	2023-12-16	2005	REGULAR
Robert & Timmi Obrien	2023-11-10	2011	REGULAR
Dennis & Barbara Connor	2023-11-08	1983	SENIOR
Luis & Barbara Rodriguez	2023-11-05	2017	REGULAR