

South Bay Cruising Club

Minutes of the Board Meeting
October 29, 2024
West Islip Library, West Islip, New York

Officers Present: Scott Gesele: Commodore Wendy Gesele: Recording Secretary
Duncan Burns: Rear Commodore

Officers Absent: Stephanie Pizer: Vice Commodore Rich Troy: Treasurer

Governors Present: John Davis Charlie Margeson Bob VanTassel

Governors Absent: Jeff Frederick Joyce Gotard Jeff Mattera Rich LaBella

Committee Chairpersons Present:

Joe Werkmeister - Fleet Captain	Jay Pizer - Yearbook
Charlie Margeson - Regatta Captain	Dennis Krug - Historian
Pam McCarthy - Membership	Glen Bernichon - Storekeeper
Duncan Burns - Fleet Chaplain	Rob Gutmann - GSBYRA
Todd McCarthy - Program	Christine Smith - Mailing
Jean Sidebottom & Susan Moran - Hospitality	Sandy Carlberg & Michele Jaeger - Welcoming
Heather Reed- Fleet Surgeon	Rich Mourino - Webmaster

Committee Chairpersons Absent: Jeff Frederick - Corresponding Secretary Jeremy Wiss - Legal Chair

- 1. Commencement of the Meeting:** A quorum being present, Commodore Scott Gesele commenced the meeting at 19:36.
- 2. Approval of the Minutes as presented by the Recording Secretary:**
 - Motion to dispense reading of September minutes made, seconded and approved.
 - Motion to adopt September minutes made, seconded and approved.
- 3. Report of the Treasurer:** Rich Troy: Treasurer's Report from Rich Troy, for September 2024 (See Appendix pg. 5)

=== Latest News

The major financial expenses (\$200+) in this reporting period include:
Yachting Club of America finally got and deposited our membership check for 2024! A brief history: Earlier in this year they had moved their physical mailing address but did not have mail forwarding enabled. (When did you ever hear of a company not having physical mail forwarding enabled?) Our initial attempts to pay them were treated by our bank as checks lost in the mail, but each attempt took about 90 days before retrying was possible.
Our club liability insurances were renewed. This is the single most expensive item in our budget.

=== News reported previously but worth repeating:

Congratulations to Membership for exceeding our 2024 Membership financial goals by almost 14%!!!

=== (Repeated in every Report) As usual:

This report was generated after receipt of our prior monthly financial statements from our accounts at Stripe.com (for online credit card payments), Zettle/PayPal (for in-person credit card payments) and the BFCU (Bethpage Federal Credit Union for checking/savings). The amounts in this report are fully reconciled with those bank statements.

The income totals reported by Membership will differ from the amounts reported here because this report shows:

1. the 'net income' from membership payments, reduced by our member's GSBYRA payments, sales tax and Storekeeper items given to new Members, along with
2. what was received and deposited by the end of the month being reported.

Membership payments for the 2024 membership year are counted when received from 10/1/2023 to 9/30/2024.

The attached pages include the Revenue/Expense/Budget Statement and Balance Sheet.

The original Microsoft Excel version of the remaining pages is available upon request.

4. **Report of the Fleet Captain:** Joe Werkmeister:

- Cruising season over: excellent rendezvous season overall
 - *Haven* attended most with 19; 2nd place *Bleu Moon* with 11; 3rd place *Aurora* with 7
 - Hosting high attendance was tied with Charlie & Janie Margeson at Unqua (& 9 at Pirates!) and Susan Moran at Fall Family with 10 boats each
 - Attendance has been slipping; please brainstorm on how to increase attendance and get new members involved/participating
- 1 week: phenomenal turnout with 31 boats attending 1 or more days, with *Haven* and *Aurora* with the most days
- 11 boats on 2 week cruise despite weather struggles
- Have started the 2025 schedule for rendezvous; pick weekend now if desire before open up to rest of membership at Boatyard party
- Todd: would like to coordinate with Point Lookout Yacht Club to meet at Sore Thumb
- Discussed how parties fit into schedule & deposits for Blast & Holiday out of this year's budget
- Commodore Gesele did legwork on Bellport reservations
 - Will submit applications for all 3 events at one time. Should be fine for 2025
 - Briefed Board of application and approval procedure

5. **Report of the Regatta Captain:** Charlie Margeson:

- We have now concluded the 2024 Regatta season. The last race was the Discoverers Race on October 12th. It was a very successful season with no real issues to report.
- The October racing report:
 - The BSIR Fall series race #3 was on Oct 1st with 11 boats joining and our final BSIR Fall series race #4 on October 8th had an impressive 16 boats participating. The BSIR Fall series had a total of 18 boats participate in at least one race in the series.
 - Active boat numbers for the season are down; average number of boats is less this year but the steady group is only down 5-8 boats and have a few new racers.
 - Spoke of CNC25 racers: numbers have increased; would like to do a one-design race
 - The Babylon Yacht Club Louis Orr Invitational race on Sunday Oct 6th had 9 boats participate and I'm happy to say that 7 were SBCC or BYC/SBCC member boats. The awards party at the BYC clubhouse was well attended. My report with pictures went to the membership by e-mail and will be in the next *Masthead*.
 - The Annual SBCC Discoverers Race/BSYC R G Terry Cup on October 12th completed our season. Eleven boats braved strong gusty north winds in otherwise beautiful weather. We had a ripped mainsail and a downwind start but the awards party at Atlantique was worth it. My e-mail with results went out and watch for pictures in the next *Masthead*. BSYC Regatta Chair Matt Rainis & I were very pleased with the results.
- We will be arranging for our annual SBCC 2024 Final Awards party around late January - details TBA.

6. **Report of the Membership Committee:** Pam McCarthy: (See Appendix pg. 6)

- I have one applicant to be voted in. I have 2 other applications I am working on and hoping to get them voted in in the near future.
- There are still 2 members that remain unpaid. We have had no members resign recently.
- It's also sad to see that we have had some members pass on this year, including several past commodores. Our hearts go out to their families.
- New Regular Member voting: Aaron Laskowski; unanimously approved
- New Associate Member voting: Georgi & Paul Sandgren; unanimously approved

7. **Report of the Fleet Chaplain:** Duncan Burns:

- Has witnessed lot of dissention in multiple clubs
 - Although our numbers are down in participation, leadership and how SBCC is run is very good...Hats off! Recognized Commodore Gesele who then said thanks to the cooperation of the Board.

8. **Report of the Program Committee:** Todd McCarthy:

- Ideas for this year's programs:
 - First Aid at Sea with Jenn DeMarco
 - Cruising seminar with Jeff & Todd
 - Crewing during the Newport Bermuda Race with Chris DeMarco (tentative date: 1/19/25)
 - Asked Yanmar participants if can do presentation on engine class and water pump

- 9. Report of the Hospitality Committee:** Susan Moran & Jean Sidebottom:
- The Hospitality Committee is working on the Boatyard Party which will take place at Coastal this coming Saturday from 12-4.
 - It has been more challenging than usual both in terms of attendance and also volunteers for both the chili and the dessert contests (possibly due to how late Indigenous People's Day was?).
 - Most of our regular committee members have volunteered for the various tasks at the party, which is much appreciated. We have the promise of excellent weather and hopefully that will boost participation.
 - Approximately 50 people expected hoping for another 10 walk-ins.
 - Jay Pizer: can get donations from West Marine as prizes. May entice attendance/entrance for contests
- 10. Report of the Fleet Surgeon:** Heather Reed: no report
- 11. Report of the Corresponding Secretary:** Jeff Frederick: absent; no report
- 12. Report of the Yearbook Committee:** Jay Pizer:
- If anyone has any interesting stories, please submit.
- 13. Report of the Historian:** Dennis Krug: no report
- 14. Report of the Store Keeper:** Glen Bernichon: no report
- 15. Report of the Legal Chair:** Jeremy Wiss: absent; no report
- 16. Report of the GSBYRA Representative:** Rob Gutmann:
- Many races had high wind for adult racing this year; many captains may have opted to not go out
 - According to the feedback of 18 clubs
 - Youth racing attendance is up
 - Some have decreased number of races so more boats show up to ones that are happening (getting more with less)
 - Discussed newer boats that are being raced
 - Sue Moran: Please remind racers to make reservations so not taking someone's reserved slip at Atlantique
 - Extended invitation to Board to GSBYRA's Award dinner. See page 7 for copy of invitation.
- 17. Report of the Mailing Committee:** Christine Smith: no report
- 18. Report of the Welcoming Committee:** Sandy Carlberg & Michele Jaeger: no report
- 19. Report of the Webmaster:** Rich Mourino: no report
- 20. Governor's Reports:**
- John Davis: no report
- Jeff Frederick: absent; no report
- Joyce Gotard: absent; no report
- Rich LaBella: absent; no report
- Charlie Margeson: no report
- Jeff Mattera: absent; no report
- Bob VanTassel: no report
- 21. Report of the Rear Commodore:** Duncan Burns:
- Whole island has a resurgence in youth sailing but no real avenue to help them transition into adult racing/cruising. Suggestions?
- 22. Report of Vice Commodore:** Stephanie Pizer: no report
- 23. Report of the Commodore:** Scott Gesele: no report

24. Other Business/ New Business:

Old Business:

- Dues: numbers are good; preliminary projection of 2025 dues the same as 2024 with \$10 discount if paid by 12/31. Good idea to warn nominal increase for 2026
- Excess Reserves: \$2925 expected raised by Boatyard & Holiday parties
 - Recommendation: Subsidize \$1100 to keep Holiday party at \$50 per person (same as 2023)& lock down Blast venue with \$500
- Fuel Polishing System: multiple people explained purpose and how to use; see page 7 for cost estimates
 - Club store may sell filters as well
 - Point to consider: How to manage (point person?) & responsibilities of point person.
 - Tabled for now

New Business: N/A

- 25. Adjournment:** There being no further business before the general membership, Commodore Scott Gesele adjourned the meeting at 20:51.

Appendices

3. Treasurer's Report:

SBCC Revenue/Expense/Budget Statement	as of 9/30/2024 for September 2024			Green shows Revenues over budget or Expenses not yet spent Red shows Revenues not yet received or Expenses overspent		
	This Period	Start to Date	Budget	Variance	% Variance	Comments or Latest Changes
Revenues: (negative variance shows Revenue not yet received)						A negative Revenue Variance shows Revenue that is still expected to be received
Membership Dues for 2024, net after sales tax	-	18,958.13	16,647.45	2,310.68	13.9%	Received 10/1/2023 - 9/30/2024; reduced by sales tax
Interest Income	19.20	271.62	711.02	(439.40)	-61.8%	
Storekeeper Income	-	1,342.60	1,407.49	(64.89)	-4.6%	includes sales + credits for new full/regular members
Total Revenues for 2024:	19.20	20,572.35	18,765.96	1,806.39	9.6%	Positive Variance Amount means actual revenue is > budget plan
Expenses: (negative variance shows budget funds not yet spent)						A negative Expense Variance shows funds were still available to be spent
"Excess Reserves" (allocations shown below)	-	-	(2,925.19)			"Excess Reserves" are shown as a negative value to favorably impact overall budget
BSYC Trailer Storage	-	543.13	544.00	(0.87)	-0.2%	
Commodore Discretion	-	-	500.00	(500.00)	-100.0%	
Fleet: Cruising Awards & Trophies for last year events	-	92.00	800.00	(708.00)	-88.5%	
Fleet: Cruising Awards & Trophies for this year events	-	-	800.00	(800.00)	-100.0%	
Fleet: Cruising misc	-	163.38	300.00	(136.62)	-45.5%	
Fleet: Yachting Club of America, Club Membership	500.00	-	500.00	(500.00)	-100.0%	Payment for 2024 rec'd. YTD zero balance is due to a returned check earlier in the year
Hospitality	-	1,288.80	1,600.00	(311.20)	-19.5%	
Insurance	5,286.00	5,286.00	5,399.00	(113.00)	-2.1%	Insurance invoice was a bit less than forecast
Postage, Printing and Supplies	-	540.90	1,025.00	(484.10)	-47.2%	
Program	-	186.16	250.00	(63.84)	-25.5%	
Program: Change of Watch	-	1,073.79	400.00	673.79	168.4%	
Regatta: GSBYRA Club Membership	-	-	200.00	(200.00)	-100.0%	
Regatta: Racing Awards & Trophies for last year events	-	465.03	800.00	(334.97)	-41.9%	
Regatta: Racing Awards & Trophies for this year events	-	-	600.00	(600.00)	-100.0%	
Regatta: Racing misc	-	513.40	500.00	13.40	2.7%	
Regatta: Racing website SBCCRACING	-	252.00	278.00	(26.00)	-9.4%	
Regatta: US Sailing, Club Membership + PHRF	-	250.00	250.00	-	0.0%	
Storekeeper Expenses	-	1,828.57	1,840.00	(11.43)	-0.6%	
Treasurer: Bank Charges & Expenses	-	(30.00)	30.00	(60.00)	-200.0%	A bank fee was refunded
Web Page, Technology	89.68	380.83	570.00	(189.17)	-33.2%	Includes test transactions, software renewals, domain renewals, etc
Yearbook	-	4,428.75	4,506.00	(77.25)	-1.7%	
Total Expenses:	5,875.68	17,262.74	18,766.81	(4,429.26)	-23.6%	
Total of Revenue minus Expenses:		3,309.61	(0.85)	6,235.65	33.2%	Positive values on this line show the total of Expenses not yet spent ↑ if negative, budget is estimated to overspend by this amount this year, including "Excess Reserves"
"Excess Reserves" Available for Allocations			2,925.19			A positive value on this line shows the total of "Excess Reserves" at the budget start
Allocation #1 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Allocation #2 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Allocation #3 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Allocation #4 (t.b.d.)						Entries would go here as approved for use against the "Excess Reserves"
Total of "Excess Reserves" Allocations so far	-	-	2,925.19	(2,925.19)	-100.0%	A positive value on this line shows the total of "Excess Reserves" remaining to be spent
Other Items, not included in budget: ("Pass through" items, accumulated when received, paid annually)						
Liability: Regatta GSBYRA donations (optional \$7 pp)	-	(7.00)				accumulated from member payments of \$7 ea. Plus any additional contributions
Liability: Sales Tax set aside from Membership Dues	-	(196.68)				accumulated as member payments are received at 8.625% for NY State sales tax
PAID: Regatta GSBYRA donations (optional \$7 pp)		354.00				Last paid to GSBYRA in April 2024
PAID: Sales Tax set aside from Membership Dues		1,346.49				Last paid to NYS in March 2024

SBCC Balance Sheet		as of 9/30/2024 for September 2024	
Current Liquid Assets	Amounts		
BFCU Checking Account	454.77	This account pays about 4x the interest rate compared to "savings"	
BFCU Money Market	31,407.38	This account pays about 10x the interest rate compared to "savings"	
BFCU Savings Account	5.05	This account pays very little interest, so the balance is kept low	
PayPal Account	-		
Stripe Account	(1.02)	Stripe transfers funds daily; this end of month balance is usually zero next day	
Zettle Account	-		
Total Current Liquid Assets	31,866.18		
Current Liabilities			
GSBYRA Payable/Donations	(7.00)		
Sales Tax Payable	(196.68)		
Other Accrued Expenses	-		
Total Current Liabilities	(203.68)		
Total Liquid Assets Reduced by Total Liabilities	32,069.86		
Non-Liquid Assets (not assigned a cash value)		Not included in these reports: Other assets such as the sound system, trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory	

6. Membership Report:

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2024	82	54	18	13	0	167	165	2	10	13	3	2	18130.00	522.00
2023	88	53	18	13	0	172	172	0	24	9	4	0	19820.00	576.00
2022	78	50	18	9	1	156	156	0	5	9	3	4	17440.00	543.00
2021	88	46	18	11	1	164	164	0	9	9	3	2	18475.00	517.00
2020	94	39	19	14	1	167	167	0	7	11	4	1	19065.00	364.00
2019	112	29	18	16	0	175	175	0	8	11	5	10	18520.30	441.00

New Member Name	Membership_Type	Date_Joined	Member Email
William Sesack	REGULAR	2024-06-24	sesackb@gmail.com
Lawrence Becker	REGULAR	2024-04-30	larrybecker3@hotmail.com
Barry Basso & Eve Schniebolk	REGULAR	2024-04-29	bassob1127@gmail.com
Kevin & Michelle Jaramillo	ASSOCIATE	2024-04-29	kjavier_94@hotmail.com
Michael Saganic & Nicole Scala	REGULAR	2024-02-16	mikesag@gmail.com
James & Eileen Mayor	REGULAR	2024-01-30	jmayer167@gmail.com
Buddy Braile & Crista Mannino	REGULAR	2024-01-11	buddybraile@gmail.com
Marie Lindell	REGULAR	2023-11-27	marie.s.lindell@gmail.com
Will Lovelock & Teynaum Bowen	REGULAR	2023-11-27	eekanti@gmail.com
Bryan & Caryn McLoughlin	SENIOR	2023-10-29	bmattack@yahoo.com


Deceased	Last_name	Deceased_Date
Richard	LaTorre	2024-10-17
Carole	Sheppard	2024-08-03
Matthew	DeMarco	2024-07-10
Barry	Pittman	2023-11-16

Resigned Member Name	Date_Resigned	Year Joined	Member Type
Norman Rubin	2024-04-27	2023	REGULAR
Rick & Laura Latorre	2024-04-03	2004	REGULAR
John & Christina Mendolia	2024-04-01	2017	REGULAR
Bill & Qudsia_Osmani Hito	2024-03-13	2021	REGULAR
Mike Funicello & Kristine Schaefer	2024-03-07	2021	REGULAR
Barry & Aura Wagner	2024-03-07	2023	REGULAR
Richard & Sandy Czach	2024-01-26	1988	SENIOR
Andrew & Tiffany Drossos	2024-01-19	2015	REGULAR
Bruce & Melissa Kennedy	2024-01-04	1975	REGULAR
Andrew & Krista Hemingway	2023-12-16	2005	REGULAR
Robert & Timmi Obrien	2023-11-10	2011	REGULAR
Dennis & Barbara Connor	2023-11-08	1983	SENIOR
Luis & Barbara Rodriguez	2023-11-05	2017	REGULAR

Pending_Members	First_name	mtype	Street_add	City_state	Yacht_name	Model	LOA	Date_added
Laskowski	Aaron	PENDING	46 Margin Drive West	Shirley, NY 111967	Spirit In The Sky	Catalina 320	32	2024-10-07

Not_In_Good_Standing	First_Name	Membership	Year_Joined	homephone	Cellphone	Sponsor_1	Sponsor_2
Eidinoff	Jason & Angel	REGULAR	2023		516-316-3580	Gesele, Scott & Wendy	McCarthy, Todd & Pam
Romaine	Mark & Carolyn	REGULAR	2007		631-334-8933	Eppig, Aileen	

GSBYRA:



GSBYRA Awards Dinner & Annual Meeting
 Open to All GSBYRA Member Clubs,
 Their Members and Guests
 The View Restaurant, Oakdale, NY
Friday, November 22, 2024
6:00 pm 'til 9:00 pm, sharp!

Cardinal Menu
 Platter of Imported & Domestic Cheese
 Vegetable Crudités with Dipping Sauce

Buffer Style Menu &
 Chicken Primavera
 Pasta Primavera
 Grilled Center Cut Pork Loin with Caramelized Apples
 Salad

Dessert
 Cake

Cost per person is \$55,
 by Check only, Payable to GSBYRA.
 Credit Cards will not be accepted and
 No payments can be accepted at the door.

*Juniors are invited to attend at no charge but
 may only select the alternative youth menu.*

Please RSVP and remit payment no later than November 8th to:

GSBYRA
 C/O Regina Soto
 7 Terry Place
 Center Moriches, NY 11934

Questions?
 Contact Gina Soto at (631) 589-2584 or Ken Doyle at (631) 634-2407
Attendance is capped; all interested parties should RSVP early.

VIEW
 3 Consuelo Place
 Oakdale, NY 11769
 (631) 589-2694



25. Old Business:

Fuel Polishing System:

Fuel Polishing System Estimate			
Racor Turbine 500FG fuel filter	1	\$295.99	\$295.99
Racor vacuum gauge	1	110.99	110.99
Marco UP6 pump (6.9 gpm)	1	377.11	377.11
1/2" NPT to 3/8" hose adapter	4	5.42	21.68
3/8" A1 fuel hose	20	3.52	70.40
3-foot brass pipe	1	11.90	11.90
hose clamp 10 pack	1	39.99	39.99
weatherproof rolling case	1	99.99	99.99
Ancor duplex cable 25'	1	31.99	31.99
Ancor 10g wire white 8'	1	7.03	7.03
Ancor 10g wire black 8'	1	7.03	7.03
surface mount switch	1	12.00	12.00
misc. & shipping	1	100.00	100.00
TOTAL			\$1,186.10

