

South Bay Cruising Club

Minutes of the Board Meeting
May 19, 2025
West Islip Library, West Islip, New York

Officers Present: Scott Gesele: Commodore Wendy Gesele: Recording Secretary
Stephanie Pizer: Vice Commodore

Officers Absent: Rich Troy: Treasurer Duncan Burns: Rear Commodore

Governors Present: John Davis Charlie Margeson Jeff Mattera Bob VanTassel

Governors Absent: Jeff Frederick Joyce Gotard Rich LaBella

Committee Chairpersons Present:

Joe Werkmeister - Fleet Captain	Jay Pizer - Yearbook
Charlie Margeson - Regatta Captain	Dennis Krug - Historian
Pam McCarthy – Membership	Glen Bernichon - Storekeeper
Todd McCarthy - Program	Rob Gutmann - GSBYRA
Farley Nachemin - Hospitality	Sandy Carlberg - Welcoming
Heather Reed- Fleet Surgeon	Rich Mourino - Webmaster

Committee Chairpersons Absent: Duncan Burns - Fleet Chaplain Susan Moran - Hospitality
Jeff Frederick - Corresponding Secretary Jeremy Wiss - Legal Chair
Christine Smith - Mailing Michele Jaeger - Welcoming

1. Commencement of the Meeting: A quorum being present, Commodore Scott Gesele commenced the meeting at 19:37.

2. Approval of the Minutes as presented by the Recording Secretary:

- Motion to dispense reading of April minutes made, seconded and approved.
- Motion to adopt April minutes made, seconded and approved.

3. Report of the Treasurer: Rich Troy:

Treasurer's Report from Rich Troy, for April 2025

News:

Our annual IRS (Internal Revenue Service) 990-N Postcard was submitted this month, and accepted by the IRS. This is an annual filing requirement for us to retain our 501(c)(7) non-profit status with the IRS. The submission is as simple as answering a few questions and checking the box that says our gross receipts are normally less than \$50,000. Note that we are not a 501(c)(3) charity.

The major financial expenses (\$200+) in this reporting period include:

- Yearbook
- Hospitality is showing a healthy "profit" so far this year = congratulations!

=== (Repeated from the prior Report)

The "Excess Reserves" are funds taken from savings, as previously agreed by approval from the Board. That amount slowly decreases each year as the total funds in savings approaches one year of planned budget expenses. If each line item in the budget is spent as planned, then the Excess Reserves will help balance the overall budgeted expenses.

=== (Repeated in every Report) As usual:

This report was generated after receipt of our prior monthly financial statements from our accounts at Stripe.com (for online credit card payments), Zettle/PayPal (for in-person credit card payments) and the BFCU (Bethpage Federal Credit Union for checking/savings). The amounts in this report are fully reconciled with those bank statements.

The income totals reported by Membership will differ from the amounts reported here because this report shows:

1. the 'net income' from membership payments, reduced by our member's GSBYRA payments, sales tax and Storekeeper items given to new Members, along with
2. what was received and deposited by the end of the month being reported.

Membership payments for the 2025 membership year are counted when received from 10/1/2024 to 9/30/2025.

The attached pages include the [Revenue/Expense/Budget Statement](#) and [Balance Sheet](#).

The original Microsoft Excel version of the remaining pages is available upon request.

Discussion after Treasurer's Report:

- We can do a mid-course correction; we are 100% paid for expenses, but a few \$1000 shy of budget (-\$2886)
- Attempted to figure out why short; may have Rich try to figure out why (ex. Ratio of senior members to regular? Less member influx than expected?)
 - Don't feel less member influx than expected as budget planned based on membership loss

4. Report of the Fleet Captain: Joe Werkmeister:

- Have had 3 rendezvous so far
 - Attendance has been light: 3 at the first, 3 at the second, 1 overnight + 2 for day and 2 by ferry (Atlantique) for the 3rd
- 2 week cruise
 - Spoke to someone at Ida Lewis; working out mooring and anchoring arrangements
 - Will send info to Ida Lewis
 - Adventure Time is getting a slip
 - Another member anchoring out 1 day while we are there
- 1 week cruise
 - Atlantique: resident rate for 1 week cruise (\$2.90/foot)
 - Special code for Dockwa will be set up
 - Can call 4 weeks + 1 day before day of stay
 - Only 6-7 people have signed up so far; may send out another email to advertise

5. Report of the Regatta Captain: Charlie Margeson:

- 1st race was Saturday, 5/17 to Atlantique
 - Cloudy/rainy but cleared for start; SSW wind
 - 5 boats participated; 3 of 5 stopped at Atlantique for award ceremony
 - Shared order of finishers and sent to members via News email.
- May 27 will be the first Babylon Twilight; headed by Chris DeMarco
 - Will share on social media as well to increase participation
- Friday night, June 6 will be the Babylon Cut (West of the bridge) race
 - SBCC sponsors and Babylon YC hosts after/awards party
- "NORs" are now "sailing instructions"

6. Report of the Membership Committee: Pam McCarthy: (See Appendix)

- We still have 1 member that remains unpaid.
- We also have 1 pending member that we need to vote on: Chuck & Diane Ulrich. **Approved unanimously**

7. Report of the Fleet Chaplain: Duncan Burns: absent; no report

8. Report of the Program Committee: Todd McCarthy: no report

9. Report of the Hospitality Committee: Farley Nachemin & Susan Moran:

- We held an interim hospitality team meeting on Monday May 5th. Focused on Commissioning Day.
 - We had about 15 members of the team join us.
 - We discussed the needs of food and volunteers for Commissioning Day, plus the timing of the prep, set up and shopping with Christine Smith, who is the chairperson of this party.
 - Many of the team volunteered to help with food and various tasks - Christine has the details.
 - As of this morning, May 19, we have 34 RSVPs - a little concerning for head count.
 - Sent a reminder today and will send again Thursday and Monday.
 - Christine will be sending out email updating committee of what everyone is bringing and what is still needed
 - May start phone calls to members to encourage participation
 - Sandy & Stephanie will start calling on Friday

10. Report of the Fleet Surgeon: Heather Reed: no report

11. Report of the Corresponding Secretary: Jeff Frederick: absent; no report

12. Report of the Yearbook Committee: Jay Pizer: no report

13. Report of the Historian: Dennis Krug: no report

14. Report of the Store Keeper: Glen Bernichon: no report

15. **Report of the Legal Chair:** Jeremy Wiss: absent; no report

16. **Report of the GSBYRA Representative:** Rob Gutmann:

- Spring Dinner was held at the Moriches YC
- Handed out GSBYRA to yearbooks to Board members
 - Can advertise in yearbook; money goes to Education Foundation Grant
- Looking forward to sailing
- November: Fall dinner location is TBD

17. **Report of the Mailing Committee:** Christine Smith: absent; no report

18. **Report of the Welcoming Committee:** Sandy Carlberg & Michele Jaeger: no report

19. **Report of the Webmaster:** Rich Mourino:

- The payment system (Easycart) was updated to the current version a few days ago.
- The modifications to allow Zelle payments have been activated for all products.
- Sent email to members how to use Easycart
- Each chair has to look at each transaction to see where payment applies

20. **Governor's Reports:**

John Davis:

- Asked Charlie how we are encouraging Bay Shore invitational racers to become SBCC members
 - Response: at after party subtly advertise to become members; usually get 1-2/year to join SBCC
 - Only 5-6 holding out; most of those are not a member of *any* club. The rest have joined.
 - Ted & Gary would rather have them as racers than not allowing to race
- Discussion re: winning series as non-member of any GSBYRA club (can win individual race but not series)
- Should charge guest "non-subsidized" non-member rate to hospitality parties subsidized by SBCC OR talk to the person who is inviting them and explain why this isn't fair to club members
 - Verdict: Charlie will talk to the person who is inviting racers evading becoming SBCC members

Jeff Frederick: absent; no report

Joyce Gotard: absent; no report

Rich LaBella: absent; no report

Charlie Margeson: no report

Jeff Mattera: no report

Bob VanTassel: no report

21. **Report of the Rear Commodore:** Duncan Burns: absent; no report

22. **Report of Vice Commodore:** Stephanie Pizer: no report

23. **Report of the Commodore:** Scott Gesele: continued on to New Business

24. **Other Business/ New Business:**

Old Business: N/A

New Business:

Discussion re: upgrading Gerry and Jean Holwell from associate to full member

- Wording: The Board is offering Gerry and Jean Holwell an upgrade to full membership in recognition of contributions to SBCC and overall continuation of promoting cruising and racing under sail on the Great South Bay
- He will have to pay the difference in membership dues to convert from associate to regular member (\$80)
- **Vote: unanimous; accepted TO BE ENTERED INTO POLICY BOOK**

25. **Adjournment:** There being no further business before the general membership, Commodore Scott Gesele adjourned the meeting at 20:48.

Appendices

3. Treasurer's Report:

SBCC Revenue/Expense/Budget Statement	as of 4/30/2025 for April 2025			Green shows Revenues over budget or Expenses not yet spent Red shows Revenues not yet received or Expenses overspent		
	This Period	Start to Date	Budget	Variance	% Variance	Comments or Latest Changes
Revenues: (negative variance shows Revenue not yet received)				A negative Revenue Variance shows Revenue that is still expected to be received		
Membership Dues for 2025, net after sales tax	73.01	15,925.03	18,811.93	(2,886.90)	-15.3%	Received 10/1/2024 - 9/30/2025; reduced by sales tax
Interest Income	6.07	25.91	305.00	(279.09)	-91.5%	
Storekeeper Income	-	114.00	1,555.00	(1,441.00)	-92.7%	includes sales + credits for new full/regular members
Total Revenues for 2025:	79.08	16,064.94	20,671.93	(4,606.99)	-22.3%	Positive Variance Amount means actual revenue is > budget plan
Expenses: (negative variance shows budget funds not yet spent)				A negative Expense Variance shows funds were still available to be spent		
"Excess Reserves" (allocations shown below)	-	-	(1,835.18)	1,835.18	-100.0%	"Excess Reserves" are shown as a negative value to favorably impact overall budget
BSYC Trailer Storage	-	543.13	544.00	(0.87)	-0.2%	
Commodore Discretion	-	196.00	500.00	(304.00)	-60.8%	
Fleet: Cruising Awards & Trophies for last year events	-	914.16	800.00	114.16	14.3%	
Fleet: Cruising Awards & Trophies for this year events	-	76.32	800.00	(723.68)	-90.5%	
Fleet: Cruising misc	-	18.26	300.00	(281.74)	-93.9%	
Fleet: Yachting Club of America, Club Membership	-	-	500.00	(500.00)	-100.0%	
Hospitality	(421.83)	(1,467.82)	2,100.00	(3,567.82)	-169.9%	Deposit in 2025 from 2024 Holiday Party was \$250
Insurance	-	-	5,814.60	(5,814.60)	-100.0%	
Postage, Printing and Supplies	20.20	322.69	618.00	(295.31)	-47.8%	
Program	-	173.71	250.00	(76.29)	-30.5%	
Program: Change of Watch	-	359.76	400.00	(40.24)	-10.1%	
Regatta: GSBYRA Club Membership	-	-	200.00	(200.00)	-100.0%	
Regatta: Racing Awards & Trophies for last year events	-	723.99	800.00	(76.01)	-9.5%	
Regatta: Racing Awards & Trophies for this year events	-	56.40	600.00	(543.60)	-90.6%	
Regatta: Racing misc	-	-	500.00	(500.00)	-100.0%	
Regatta: Racing website SBCCRACING	-	276.00	278.00	(2.00)	-0.7%	
Regatta: US Sailing, Club Membership + PHRF	-	-	250.00	(250.00)	-100.0%	
Storekeeper Expenses	-	682.45	1,840.00	(1,157.55)	-62.9%	
Treasurer: Bank Charges & Expenses	-	-	30.00	(30.00)	-100.0%	
Web Page, Technology	15.95	92.13	490.00	(397.87)	-81.2%	
Yearbook	4,321.80	4,321.80	4,872.00	(550.20)	-11.3%	
Total Expenses:	3,936.12	7,288.98	20,651.42	(13,362.44)	-64.7%	
Total of Revenue minus Expenses:	n/a	8,775.96	20.51	8,755.45	42.4%	Positive values on this line show the total of Expenses not yet spent ↑ when positive, budget is estimated to underspent by this amount this year, including "Excess Reserves"
Other Items, not included in budget: ("Pass through" items, accumulated when received, paid annually)						
Liability: Regatta GSBYRA donations (optional \$7 pp)	-	(168.00)				accumulated from member payments of \$7 ea. Plus any additional contributions
Liability: Sales Tax set aside from Membership Dues	(7.00)	(62.20)				accumulated as member payments are received at 8.625% for NY State sales tax
PAID: Regatta GSBYRA donations (optional \$7 pp)		354.00				Last paid to GSBYRA in April 2024
PAID: Sales Tax set aside from Membership Dues		1,559.52				Last paid to NYS in March 2025

SBCC Balance Sheet	as of 4/30/2025 for April 2025	
Current Liquid Assets	Amounts	
FourLeaf/BFCU Checking Account	891.50	This account pays about 4x the interest rate compared to "savings"
FourLeaf/BFCU Money Market	36,085.77	This account pays about 10x the interest rate compared to "savings"
FourLeaf/BFCU Savings Account	5.05	This account pays very little interest, so the balance is kept low
PayPal Account	-	
Stripe Account	-	Stripe transfers funds daily; this end of month balance is usually zero next day
Zettle Account	-	
Total Current Liquid Assets	36,982.32	
Current Liabilities		
GSBYRA Payable/Donations	(168.00)	
Sales Tax Payable	(62.20)	
Other Accrued Expenses	-	
Total Current Liabilities	(230.20)	
Total Liquid Assets Reduced by Total Liabilities	36,752.12	
Non-Liquid Assets (not assigned a cash value)	Not included in these reports: Other assets such as the sound system, trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory	

6. Membership Report:

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2025	77	56	17	16	0	166	165	1	8	7	1	1	17790.00	564.00
2024	80	54	18	13	0	165	165	0	10	13	4	2	18130.00	522.00
2023	88	53	18	13	0	172	172	0	24	9	4	0	19820.00	576.00
2022	78	50	18	9	1	156	156	0	5	9	3	4	17440.00	543.00
2021	88	46	18	11	1	164	164	0	9	9	3	2	18475.00	517.00
2020	94	39	19	14	1	167	167	0	7	11	4	1	19065.00	364.00

New Member Name	Membership_Type	Date_Joined	Member Email
Scott Becker & Nancy Alley	ASSOCIATE	2025-03-31	aiinvesting@duck.com
Anthony Addeo	REGULAR	2025-03-18	addeo@addeolaw.com
Rick & Marylou Nilsson	REGULAR	2025-02-24	enilsson@senecainsurance.com
Egan & Carlene Picken	REGULAR	2025-02-24	eganpicken@gmail.com
Marc Wolff	ASSOCIATE	2025-02-24	mwolff37@gmail.com
David & Susan DeRuvo	REGULAR	2025-02-24	deruvodavid@gmail.com
Georgi & Paul Sandgren	ASSOCIATE	2024-10-29	ivylane3@yahoo.com
Aaron Laskowski	REGULAR	2024-10-29	aaron.laskowski@outlook.com

Deceased	Last_name	Deceased_Date
Lawrence	Novak	2025-04-08

Resigned Member Name	Date_Resigned	Year Joined	Member Type
Michael & Gail Goodman	2025-04-04	1979	SENIOR
James & Annmarie Mitchell	2025-02-17	2023	REGULAR
John & Alice Bopp	2025-02-13	2016	REGULAR
Jim & Donna Ferguson	2025-01-28	1981	SENIOR
Will Lovelock & Teynaum Bowen	2024-12-20	2023	REGULAR
Cynthia Lavalley & Michael Janoska	2024-12-09	2000	SENIOR
Vincent Tieniber	2024-11-03	2016	REGULAR

Not_In_Good_Standing	First_Name	Membership	Year_Joined	homephone	Cellphone	Sponsor_1	Sponsor_2
Romaine	Mark & Carolyn	REGULAR	2007		631-334-8933	Eppig, Aileen	

Pending_Members	First_name	mtype	Street_add	City_state	Yacht_name	Model	LOA	Date_added
Ulrich	Chuck & Diane	PENDING	63 Johnson Lane	Bay Shore, NY 11706	Miss Wilder	Tartan 34C	34'	2025-05-14