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South Bay Cruising Club PHRF
Duncan Byrnes
PO Box 365
Babylon, NY 11702

Dear Duncan,

Thank you for your commitment to US Sailing as a member organization, and for your dedicated service to sailors in your community.

As a member organization, South Bay Cruising Club PHRF is strengthening the sport and greater sailing community through increased participation, equitable access, and excellence in both education and competition.

In the spirit of excellence in competition, we are excited to share with you the newly updated *Racing Rules of Sailing for 2021-2024*. I encourage you to contact our membership team by emailing merchandise@ussailing.org to receive your complimentary rulebook. Your annual membership enables your organization to be a Regatta Organizing Authority under *The Racing Rules of Sailing* and connects you with the best tools to support your programs, access to exclusive discounts, and resources to help you better serve your members in all the ways you sail.

We look forward to working with you this year to strengthen the sport, support your organization's leaders, and help you provide high quality programming and resources for your sailors. Thank you for being an important part of the national sailing community and an invaluable resource to your local sailors. We are here to help you in any way possible.

Sincerely,

A handwritten signature in black ink that reads "Alan Ostfield". The signature is fluid and cursive, with the first name "Alan" and the last name "Ostfield" clearly legible.

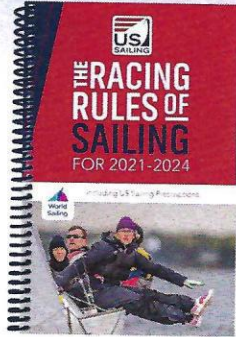
Alan Ostfield
Chief Executive Officer of US Sailing



NEW STORE PRODUCTS AVAILABLE

Purchase online at shop.ussailing.org. Take **25% off** your order with promo code **SAILFUN**
Email merchandise@ussailing.org with questions or to place an order using MVP credits.

RACING RULES

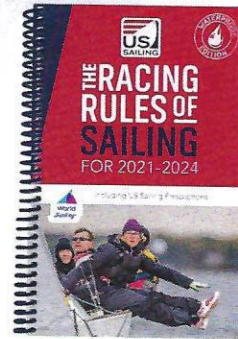


Racing Rules Paper Edition

Retail - \$29.95

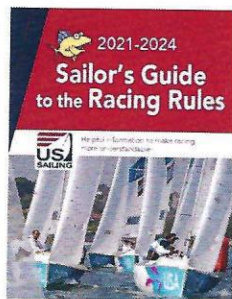
Bulk Pricing - Buy 25 for \$25.00 each and save 17%.

Email merchandise@ussailing.org to redeem your complimentary rulebook for your organization.



Racing Rules Waterproof Edition

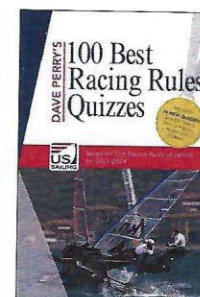
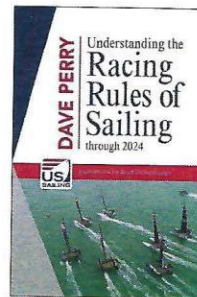
Retail - \$34.95



Sailor's Guide

Retail - \$4.95

Bulk Pricing - Buy 25 for \$3.22 each and save 35%

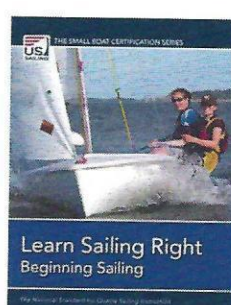
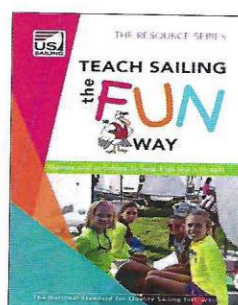


Dave Perry Books

Understanding the Racing Rules of Sailing - \$34.95

100 Best Racing Rules Quizzes - \$14.95

SUMMER PROGRAM BUNDLE



Summer Program Bundle

- \$25.50

Sailing Drills Made Easy 2nd Edition

Teach Sailing the Fun Way

Learn Sailing Right - Beginning Sailing

US SAILING BURGEEES



Large - \$175



Small - \$50

The Burgee Program by GowrieGroup

THE BURGEE PROGRAM OFFERS comprehensive insurance designed specifically for yacht clubs, community sailing programs, and associations. Endorsed by US Sailing and underwritten by Chubb, the program is managed exclusively by marine insurance experts at Gowrie. Policies are customized to meet the unique needs of each sailing organization. The majority of sailing organizations in the nation are currently part of The Burgee Program.



TYPES OF SAILING ORGANIZATIONS PROTECTED:

Yacht clubs • Community sailing • Class associations • Sailing schools • Regional associations • Paper clubs

Sampling of available* protection:

- Liability for races, regattas and cruises.
- Hull and liability for club-owned and borrowed boats.
- Sailing instruction, for teaching juniors and adults.
- Race management errors and omissions.
- Buildings, contents and historical assets of the club.
- Piers and docks, including damage from waves and floods.
- Workers compensation.
- Auto liability for club-owned vehicles and trailers.
- Umbrella liability that extends over the D&O policy.
- Jones Act for employees working on the water.
- Pollution and fuel spill (accidental and sudden.)
- Club members, employees and volunteers named as additional insureds.
- Liability coverage for directors and officers, employment practices, fiduciary and crime.

The Burgee Program Advantage:

- **Exclusivity.** Exclusive insurance program developed for sailing organizations, available only through Gowrie Group.
- **Elite affiliations.** Endorsed by US Sailing and underwritten by Chubb, the premier marine underwriter.
- **Expert advisors.** Team of expert marine insurance advisors who are yachtspeople themselves.
- **Service focus.** Dedicated, licensed account manager for account.
- **Customized solutions.** Creative solutions for the unique and complicated risks faced by sailing organizations.
- **Safety programs.** Access to Gowrie's proprietary Yacht Club and Junior Sailing Safety programs.
- **Loss control.** Safety, loss analysis, and risk management analysis.
- **Claims advocates.** Expert claims managers who ensure quick and fair resolutions.
- **Top ranked.** Largest independent marine insurance broker in US, Top-10 personal insurance broker in US, multi-year voted one of Best Places to Work.
- **Accessibility.** 2,000+ employees in 100+ offices across the US; local Gowrie Group offices in Westbrook CT, Darien CT, Annapolis MD, Marshfield MA, and Newport RI.
- **Gowrie Group is a Division of Risk Strategies.**

* Some coverage options are not available in all states. Only the policy contract can provide the actual descriptions, terms, conditions and exclusions.



Gowrie Group is US Sailing's Official Insurance Partner

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